

Pragati Insurance Limited



# Notice of the Eighteenth Annual General Meeting

Notice is hereby given that the 18th Annual General Meeting of Pragati Insurance Limited will be held on Thursday, The 10th June, 2004 at 11:00 a.m at the Head Office premises of the Company (Pragati-RPR Centre, 20-21, Kawran Bazar, Dhaka-1215) to transact the following business:

- 1. To receive, consider and adopt the Directors' Report for the year ended 31st December, 2003.
- To receive, consider and adopt the Audited Accounts of the Company and the Auditors' Report thereon for the year ended 31st December, 2003.
- 3. To declare Dividend for the year 2003 as recommended by the Board.
- To elect Directors in place of retiring Directors from Group-A shareholders & from Group-B shareholders.
- 5. To appoint Auditors for the year 2004 and fix their remuneration.

By order of the Board of Directors

(H.R. Chowdhury) Company Secretary

Dated Dhaka the 12th May, 2004

#### Notes:

- (a) The Register of Members of the Company shall remain closed from 27th May, 2004 to 10th June, 2004 both days inclusive. Members of the Company whose name appear in the Register of Members up to 26th May, 2004 will be entitled to dividend for the year 2003 to be approved by the shareholders in the Annual General Meeting.
- (b) A member wishing to appoint a Proxy, must deposit the Proxy Form duly stamped to the Company's Registered Office at least 72 hours before the meeting.
- (c) Only the shareholders or their appointed proxies can attend the meeting. A proxy must be a member of the company.
- (d) Entry to the Annual General Meeting is reserved only for the Shareholder or his/her Proxy. No guests and children shall be allowed entrance in the meeting.

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# **Board of Directors**

#### Chairman

Al-Haj Khalilur Rahman

#### Vice Chairman

Engr. Mohammed Abdul Malek Akbar Hossain

#### **Directors**

Engr. A. Latif Mohammed A. Awwal Engr. Md. Mizanur Rahman Abdul Awal Mintoo Abdul Monem A.K.M. Abu Taher Moazzam Hossain Capt. Imam Anwar Hossain Khan Mohd. Ameer Syed M. Altaf Hussain Md. Syedur Rahman Mintoo Prof. Jahangir Chowdhury Md. Sarwar Kamal Nigar Jahan Chowdhury Md. Mahbubur Rahman Razia Sultana Shimul A.J.M. Enamul Islam Mahbub Anam Tabith Mohd. Awal Syed Shamsul Alam A.S.M. Mohiuddin Monem Moazzem Hossain Md. Ahamedul Hoque Tahsina Rahman Zakaria Taher A.S.M. Mainuddin Monem

# Managing Director

A.K.M. Rafigul Islam, FCA

## Company Secretary

Hafizur Rahman Chowdhury

#### Auditor

# **Executives**

**Managing Director** 

A.K.M. Rafiqul Islam, FCA.

**Additional Managing Director** 

A.B.M. Mir Hossain

**Deputy Managing Director** 

Q.A.F.M. Serajul Islam Sheikh Shahjahan Uddin

Company Secretary

Hafizur Rahman Chowdhury

Sr. Executive Vice President

Md. Shahabuddin Mahboob Uddin Ahmed Mohammed Ali Khan Administration Dilkusha Branch Khatunganj Branch

**Executive Vice President** 

Shamsuzzaman

Underwriting

Senior Vice President

Zabed Ali Mridha
Quazi Safiullah
S.M.B. Shameem
Abdul Momen
Sharif Mustaba
Taslim Bahar Chowdhury
S.M. Morshed
M.A. Hasan
Md. Nazrul Islam

Finance & Audit
Sadarghat Branch
Biman Bhaban Branch
VIP Road Branch
Elephant Road Branch
Hatkhola Branch
Khulna Branch
Jubilee Road Branch
Agrabad Branch
Khatunganj Branch

Vice President

Md. Shafiqul Islam Khondaker Zafor Sadeque Monjurul Hoque

Md. Jamal Uddin Haider

Accounts B.B. Avenue Branch Development

Deputy Vice President

Kabir Ahmed Farid Ahmed Md. Golam Faruque

Re-Insurance Narayanganj Branch Malibagh Branch

Asstt. Vice President

Delwar Hossain Abdur Razzaque Sarder Ali Fathker Kollol

Dilkusha Branch Rajshahi Branch Motijheel Branch

# Company's Performance

5 Years at a Glance

Taka in Million

| Particulars                                | 1999   | 2000     | 2001         | 2002         | 2003         |
|--|--------|----------|--------------|--------------|--------------|
| Financial Performance                      |        |          |              |              |              |
| Gross premium                              | 272.08 | 301.37   | 337.45       | 350.39       | 468.74       |
| Net Premium                                | 123.48 | 161.88   | 169.35       | 176.47       | 225.95       |
| Net claim                                  | 36.08  | 39.22    | 65.58        | 67.50        | 51.48        |
| Underwriting Profit                        | 24.35  | 26.51    | 30.17        | 40.99        | 41.56        |
| Investment Income                          | 32.74  | 26.65    | 26.99        | 24.51        | 25.07        |
| Income from Financial service/Capital gain | 2.89   | 10.28    | 9.77         | 5.06         | 7.27         |
| Net Profit before Tax                      | 47.87  | 51.17    | 53.29        | 56.39        | 58.42        |
| Net Profit after Tax                       | 34.87  | 42.17    | 43.79        | 45.89        | 46.42        |
| Share Capital and Reserve                  |        |          |              |              |              |
| Paid up Capital                            | 73.20  | 73.20    | 73.20        | 95.16        | 118.95       |
| Share Holders Equity                       | 491.04 | 539.72   | 566.64       | 595.07       | 685.92       |
| Total Reserves                             | 512.43 | 583.39   | 616.94       | 627.83       | 722.54       |
| Assets                                     |        |          |              |              |              |
| Investment in Shares and Securities        | 92.19  | 84.84    | 94.40        | 90.12        | 112.99       |
| Cash, FDR and Bank balance                 | 247.50 | 274.69   | 291.82       | 260.98       | 301.37       |
| Land                                       | 289.26 | 332.91   | 340.95       | 348.07       | 413.24       |
| Fixed Assets                               | 39.60  | 41.82    | 53.34        | 60.49        | 63.81        |
| Other Assets                               | 197.24 | 280.27   | 270.46       | 333.51       | 361.83       |
| Total Assets                               | 865.92 | 1,014.53 | 1,050.97     | 1,093.17     | 1,253.24     |
| Ratios                                     |        |          |              |              |              |
| Dividend in percent                        | 30     | 35       | 30+30(Stock) | 20+25(Stock) | 20+27(Stock) |
| EPS  | 47.64  | 57.62    | 59.81        | 48.22        | 39.02        |
| P/E (Times)                                | 8.08   | 7.49     | 6.72         | 10.96        | 16.54        |



# **Directors' Report-2003**

## Dear Shareholders,

#### Assalamualaikum.

I have the pleasure to welcome the shareholders to the 18th Annual General Meeting of Pragati Insurance Limited on behalf of the Board of Directors and take the privilege to present the Annual Report of the company for the year 2003 alongwith the audited financial statements for the year ended December 31,2003.

## Bangladesh Economy:

Bangladesh economy is pursuing the silent path of growth and gained momentum following stabilization of fiscal and monetary policies of the Government. GDP is estimated to grow by



5.5% during 2003/2004 FY. Export growth has been estimated at 10.5% while import by 15%. Apparent gap in the balance of payment was filled-up by growth in remittance from the workers abroad, leading to a larger reserves accretion. Industrial growth, which achieved 7.3% annual growth, should receive impetus with the reduction in the rate of interest on all counts.

Bangladesh economy has fine indicators of growth. It achieved self sufficiency in food production a decade back. Population growth has fallen to 1.5% annually which is below Pakistan and India. The goal is poverty reduction which currently accounts for 50% of the total population. To reach that goal will require tapping the nation's richest resource, its people; reaching with opportunity and commitment. It needs an aggressive plan of action. What early opportunities are out there for Bangladesh? Perhaps to exploit the obvious proximity of an

# পরিচালকমন্ডলীর প্রতিবেদন-২০০৩

## প্রিয় শেয়ার হোন্ডারবৃন্দ,

## আসসালামু আলাইকুম

প্রগতি ইস্যারেন্স লিমিটেডের ১৮তম বার্ষিক সাধারন সভায় আমি পরিচালকমন্তলীর পক্ষ থেকে আপনাদের স্বাগত জানাচ্ছি এবং সেই সংগে ৩১শে ডিসেম্বর সমাপ্ত ২০০৩ সালের বার্ষিক হিসাব সহ কোম্পানীর ১৮ তম বার্ষিক প্রতিবেদন আপনাদের সমীপে পেশ করতে পেরে আনন্দিত। একই সংগে উপরোক্ত হিসাবের উপর নিরীক্ষকদের প্রতিবেদনও আপনাদের বিবেচনা ও গ্রহনের জন্য পেশ করা হলো।

## বাংলাদেশের অর্থনীতি

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার কর্তৃক গৃহীত রাজস্ব এবং মুদা নীতির ফলে বাংলাদেশের অর্থনীতিতে গতি সঞ্চার এবং চাংগাভাব পরিলক্ষিত হচ্ছে। ২০০৩-২০০৪ অর্থ বছরে জিডিপি



৫.৫% অর্জিত হবে বলে ধারনা করা হচ্ছে। দেশের রপ্তানী ও আমদানী বানিজ্য যথাক্রমে ১০.৫% এবং ১৫% বৃদ্ধি পাবে বলে অনুমান করা হচ্ছে। প্রবাসী বাংলাদেশী কর্তৃক প্রেরিত অর্থের ফলে ব্যালেন্স অব পেমেন্টের ঘাটতি পূরনসহ বৈদেশিক মুদার রিজার্ভ যথেষ্ট উনুতি হয়েছে। শিল্প ক্ষেত্রে অর্জিত সাফল্যেও হার ৭.৩%। সুদের হার হ্রাসের ফলে এ ক্ষেত্রে সমৃদ্ধির হার আরও বৃদ্ধি পাবার সম্ভাবনা রয়েছে।

বাংলদেশের অর্থনৈতিক সমন্ধির যথেষ্ট সুযোগ বিদ্যমান। এক দশক পূর্বে বাংলাদেশ খাদ্য উৎপাদনে স্বয়ংসম্পূর্নতা অর্জন করেছে। জন্ম হার বছরে ১.৫% নেমে এসেছে যা ভারত এ পাকিস্তানের জনাহারের নীচে। বাংলাদেশের শতকরা ৫০ ভাগ জনগন দরিদ্র। দারিদ্র বিমোচন এবং জনগোষ্টির উন্নতি করাই হল লক্ষ্য এবং কাম্য। এই লক্ষ্য অর্জনে দেশের মানবসম্পদই সবচাইতে বড় উৎস। মানবসম্পদকে যথায়থ সুযোগ এবং উৎসাহ প্রদান করা গেলে এই লক্ষ্য অর্জন অসম্ভব নয়। এরজন্যে প্রয়োজন অত্যন্ত গতিশীল কর্মপন্থা। সার্কদেশ সমূহের সাথে আঞ্চলিক চুক্তির মাধ্যমে ব্যবসা-বানিজ্য বৃদ্ধি এবং enormous regional market under the umbrella of SAARC for a regional trade pact.

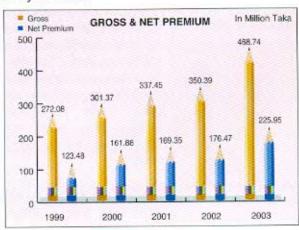
While there are opportunities ahead of Bangladesh, there are serious constraints and impediments. New industrial growth needs electricity and we are short of electricity. Exporters need to get their products to markets quickly and cheaply but we lack in effective port facilities and other infrastructure.

There are other dysfunctional elements which vitiate business environment. Natural calamities, frequent work stoppage due to political agenda, violence and criminal activities vitiate normal business schedule and divert substantial social energy to tackle the inertia. The factories cannot function if the wage bills are way laid in the broad day light claiming impunity.

The Re-insurers overseas are already nervous because of frequent natural calamities and its magnitude. On top of this, social and political impediments, which in these days of electronic media and open sky information flow era cannot be kept under the rug, poses a big problem for us to place Re-insurance abroad.

Inspite of the situation prevailing in the country, company's performance in the outgoing year with 33.78% growth in the gross premium income was a manifestation of company's forward looking policies and effective, honest and sincere efforts by all concerned.

Shareholders will be happy to know that, **Pragati Insurance Limited** has received "CERTIFICATE
OF APPRECIATION" awarded by the Institute of
Chartered Accountants of Bangladesh (ICAB) in
recognition of the quality of its Annual Report for
the year-2002



সম্প্রসারন করতে পারলে এক্ষেতে দ্রুত উন্নতি সম্ভব বলে আমরা মনে করি।

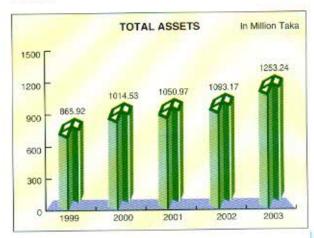
অগ্রগতি ও প্রচুর সম্ভাবনাময়ের দেশ বাংলাদেশ। তবে পাশাপাশি বেশ কিছু বাধাও বিদ্যমান। শিল্পোউনুয়নে বিদ্যুৎ এর ঘাটতি, রপ্তানী বানিজ্যে প্রয়োজনীয় নৌ-বন্দর এবং অবকাঠামোগত সুযোগ-সুবিধার অভাব রয়েছে।

এছাড়াও এমন কিছু সমস্যা রয়েছে যা ব্যবসা বানিজ্যের উন্নতির ক্ষেত্রে অন্তরায় হয়ে দাড়িয়েছে। প্রাকৃতিক দুর্যোগ, রাজনৈতিক অস্থিরতা, অহরহ কর্মবিরতি, সন্ত্রাসী কার্যকলাপ, অপরাধ প্রবনতা বৃদ্ধি ইত্যাদির জন্য স্বাভাবিক ব্যবসা-বানিজ্য ক্ষতিগ্রস্থ হচ্ছে। পথিমধ্যে শিল্প-কলকারখানার শ্রমিকদের বেতন ছিনতাই ইত্যাদি ঘটনায় ব্যবসায়ীরা চরম নিরাপন্তাহীনতায় ভুগছেন।

বিদেশস্থ রি-ইন্সুরেন্স কোম্পানীসমূহ বাংলাদেশের পরিস্থিতিতে অত্যন্ত উদ্বিপ্ন। প্রাকৃতিক দুর্মোগ ছাড়াও দেশের সামাজিক ও রাজনৈতিক পরিস্থিতি সম্পর্কে তারা অবহিত। সংবাদ আদান-প্রদান ক্ষেত্রে ইলেকট্রনিক মিডিয়া এবং আকাশ উন্মুক্ত হওয়ায় কোন কিছু তাদের অগোচরে থাকে না। ফলে বিদেশে রি-ইন্সুরেন্স চুক্তি সম্পাদনে আমাদেরকে যথেষ্ট সমস্যার সন্মুখিন হতে হচ্ছে।

এহেন সমস্যা সত্ত্বে, ২০০৩ সালে প্রগতি ইসুরেস লিঃ এর অগ্রগতি অব্যাহত রয়েছে এবং কোম্পানীর গ্রস প্রিমিয়াম আয় ৩৩.৭৮% বৃদ্ধি পেয়েছে। এই অগ্রগতি কোম্পানীর সংশ্লিষ্ট সকলের দূরদর্শিতা, সচেতনতা, সততা, কর্মতৎপরতা এবং কর্মনিষ্ঠার পরিচয় বহন করে।

কোম্পানীর শেয়ারহোন্ডারবৃন্দ জেনে খুশী হবেন যে ২০০২ সালের বার্ষিক প্রতিবেদনের গুনগত মানের স্বীকৃতিস্বরূপ প্রগতি ইন্সারেন্স লিঃ ইনিষ্টিটিউট অব চার্টাড এ্যাকাউন্টেস অব বাংলাদেশ কর্তৃক প্রদন্ত সার্টিফিকেট অব এ্যাপ্রিসিয়েশন লাভ করেছে।





# Pragati Insurance: An Overview

Salient features of 2003 Account compared to the previous year's account are shown herein below:

| Particulars         2003         2002         Inc/Dec.           Premium Income         468.74         350.39         118.35           Re-insurance Premium         242.79         173.91         68.88           Re-insurance Premium         242.79         173.91         68.88           Re-insurance Premium         225.95         176.47         49.48           Claim Less Re-insurance (Net Claim)         51.48         67.50         (16.02)           Net Claim over Net Premium         22.80%         38.24%         -15.44%           Management expenses including commission 169.69         131.60         38.09           and business development expenses         Management expenses including         37.56%         -1.35%           Underwriting Profit         41.57         40.99         0.58           Income from Sources other than insurance         37.56%         -1.35%           Underwriting Profit         3.03         -         3.03           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total         32.35         29.57         2.78           Divisible Profit         The given profit for the year is made up as follows:         2.29   | Underwriting Performance   |            | 1           | k. in Million |
|--|--|------------|-------------|---------------|
| Re-insurance Premium         242.79         173.91         68.88           Re-Insurance Premium as % of Gross Premium         51.80%         49.63%         2.17%           Net Premium         225.95         176.47         49.48           Claim Less Re-insurance (Net Claim)         51.48         67.50         (16.02)           Net Claim over Net Premium         22.80%         38.24%         -15.44%           Management expenses including commission 169.69         131.60         38.09           and business development expenses         Management expenses including         37.56%         -1.35%           Underwriting Profit         41.57         40.99         0.58           Income from Sources other than insurance         Profit on sale of investment         3.64         4.40         (0.76)           Building Rent (net)         3.03         -         3.03         -           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total         32.35         29.57         2.78           Divisible Profit         The year insurance         32.35         29.57         2.78           Divisible Profit         Sub-Total         73.92         70.56  |  |            | 2002        | Inc/Dec.      |
| Re-Insurance Premium as % of Gross Premium 51.80%         49.63%         2.17%           Net Premium         225.95         176.47         49.48           Claim Less Re-insurance (Net Claim)         51.48         67.50         (16.02)           Net Claim over Net Premium         22.80%         38.24%         -15.44%           Management expenses including commission 169.69 and business development expenses including Commission & Business Development expenses as a percentage of Gross Premium 36.21%         37.56%         -1.35%           Underwriting Profit         41.57         40.99         0.58           Income from Sources other than insurance         Profit on sale of investment         3.64         4.40         (0.76)           Building Rent (net)         3.03         -         3.03           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total         32.35         29.57         2.78           Divisible Profit         The divisible Profit for the year is made up as follows:         2.05         2.78           Underwriting Profit for the year is made up as follows:         2.05         2.78           Underwriting Profit for the year is made up as follows:         2.05         2.78           Less: Exp   | Premium Income   | 168.74     | 350.39      | 118.35        |
| Net Premium  |  | 242.79     | 173.91      | 68.88         |
| Net Premium  |  | 51.80%     | 49.63%      | 2.17%         |
| Net Claim over Net Premium         22,80%         38,24%         -15,44%           Management expenses including commission 169,69         131,60         38,09           and business development expenses         Management expenses including         38,09           Commission & Business Development expenses as a percentage of Gross Premium 36,21%         37,56%         -1,35%           Underwriting Profit         41,57         40,99         0,58           Income from Sources other than insurance         Profit on sale of investment         3,64         4,40         (0,76)           Building Rent (net)         3,03         -         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,03         1         3,05         24,51         0,57         0,57         0,60         0,66         (0,66)         0,60         0,66         (0,66)         0,60         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66         0,66 </td <td></td> <td></td> <td>176.47</td> <td>49.48</td>  |  |            | 176.47      | 49.48         |
| Net Claim over Net Premium   | Claim Less Re-insurance (Net Claim)  | 51.48      | 67.50       | (16.02)       |
| Analogo  |  | 22.80%     | 38.24%      | -15.44%       |
| Management expenses including   Commission & Business Development  | Management expenses including commission   | 169.69     | 131.60      | 38.09         |
| Commission & Business Development expenses as a percentage of Gross Premium 36.21% 37.56% -1.35% Underwriting Profit 41.57 40.99 0.58  |  |            |             |               |
| Income from Sources other than insurance   | Management expenses including  |            |             |               |
| Income from Sources other than insurance   | Commission & Business Development  | 900,000    | ow wood     | * 000         |
| Income from Sources other than insurance   |  | 36.21%     |             |               |
| Profit on sale of investment         3.64         4.40         (0.76)           Building Rent (net)         3.03         -         3.03           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total 32.35         29.57         2.78           Divisible Profit           The divisible Profit for the year is made up as follows:           Underwriting Profit for the year         41.57         40.99         0.58           Income from sources other than insurance         32.35         29.57         2.78           Sub-Total         73.92         70.56         3.36           Less: Expenses charged to P&LA/c         15.50         14.17         1.33           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit           Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         9.00         (9.00)           Balance avaliable for distribut  | Underwriting Profit  | 41.57      | 40.99       | 0.58          |
| Profit on sale of investment         3.64         4.40         (0.76)           Building Rent (net)         3.03         -         3.03           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total 32.35         29.57         2.78           Divisible Profit           The divisible Profit for the year is made up as follows:           Underwriting Profit for the year         41.57         40.99         0.58           Income from sources other than insurance         32.35         29.57         2.78           Sub-Total         73.92         70.56         3.36           Less: Expenses charged to P&LA/c         15.50         14.17         1.33           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit           Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         9.00         (9.00)           Balance avaliable for distribut  | Income from Sources other than i   | insurar    | nce         |               |
| Building Rent (net)         3.03         - 3.03           Interest and Dividend         25.08         24.51         0.57           Others         0.60         0.66         (0.66)           Total 32.35         29.57         2.78           Divisible Profit           The divisible Profit for the year is made up as follows:           Underwriting Profit for the year is made up as follows:           Underwriting Profit for the year is made up as follows:           Underwriting Profit for the year is made up as follows:           Underwriting Profit for the year is made up as follows:           Sub-Total 73.92         70.56         3.36           Less: Expenses other than insurance is sub-Total 73.92         70.56         3.36           Less: Expenses charged to P&LA/c is part of the profit is sub-Total 58.42         56.39         2.03           Add: Last year un-appropriated Profit is part of the profit is part o  |  |            |             | (0.76)        |
| Interest and Dividend   25.08   24.51   0.57     Others   0.60   0.66   (0.66)     Total   32.35   29.57   2.78     Divisible Profit   The divisible Profit for the year is made up as follows : Underwriting Profit for the year   41.57   40.99   0.58     Income from sources other than insurance   32.35   29.57   2.78     Sub-Total   73.92   70.56   3.36     Less : Expenses charged to P&LA/c   15.50   14.17   1.33     Sub-Total   58.42   56.39   2.03     Add: Last year un-appropriated Profit   0.73   0.53   0.20     Total Divisible Profit   59.15   56.92   2.23     Appropriation of Profit     Exceptional Loss Reserve   22.60   17.65   4.95     Provision for Income Tax   12.00   10.50   1.50     General Reserve   9.00   (9.00)     Balance avaliable for distribution   24.55   19.77   4.78   | A TO SECULO SECU | 3.03       | 1.50        | 3.03          |
| Others         0.60         0.66         (0.68)           Total 32.35         29.57         2.78           Divisible Profit           The divisible Profit for the year is made up as follows:           Underwriting Profit for the year and a surperson of the year income from sources other than insurance and substitution of the year and substitution and substitutio   | CONTRACTOR OF CO | 25.08      | 24.51       | 0.57          |
| Total 32.35         29.57         2.78           Divisible Profit           The divisible Profit for the year is made up as follows:           Underwriting Profit for the year         41.57         40.99         0.58           Income from sources other than insurance         32.35         29.57         2.78           Sub-Total         73.92         70.56         3.36           Less: Expenses charged to P&LA/c         15.50         14.17         1.33           Sub-Total         58.42         56.39         2.03           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit           Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  | The state of the s | 0.60       | 0.66        | (0.66)        |
| The divisible Profit for the year is made up as follows: Underwriting Profit for the year 41.57 40.99 0.58 Income from sources other than insurance 32.35 29.57 2.78 Sub-Total 73.92 70.56 3.36 Less: Expenses charged to P&LA/c 15.50 14.17 1.33 Sub-Total 58.42 56.39 2.03 Add: Last year un-appropriated Profit 0.73 0.53 0.20 Total Divisible Profit 59.15 56.92 2.23  Appropriation of Profit Exceptional Loss Reserve 22.60 17.65 4.95 Provision for Income Tax 12.00 10.50 1.50 General Reserve - 9.00 (9.00) Balance avaliable for distribution 24.55 19.77 4.78   | C 1.10 TO 10   | 32.35      | 29.57       | 2.78          |
| Underwriting Profit for the year lace of the profit | Divisible Profit   |            |             |               |
| Underwriting Profit for the year lace of the profit | The divisible Profit for the year is made up a   | as follows | 5:          |               |
| Sub-Total         73.92         70.56         3.36           Less: Expenses charged to P&LA/c         15.50         14.17         1.33           Sub-Total         58.42         56.39         2.03           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit         Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78   |  |            | 40.99       |               |
| Less: Expenses charged to P&L A/c         15.50         14.17         1.33           Sub-Total         58.42         56.39         2.03           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit         Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78   | Income from sources other than insurance   | 32.35      |             | 27033         |
| Sub-Total         58.42         56.39         2.03           Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit         Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  | Sub-Total  | 73.92      |             |               |
| Add: Last year un-appropriated Profit         0.73         0.53         0.20           Total Divisible Profit         59.15         56.92         2.23           Appropriation of Profit           Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78   | Less: Expenses charged to P&LA/c   |            |             |               |
| Total Divisible Profit   59.15   56.92   2.23  | Sub-Total  | -          | 20.00.00.00 |               |
| Appropriation of Profit           Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  |  |            |             |               |
| Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  | Total Divisible Profit   | 59.15      | 56.92       | 2.23          |
| Exceptional Loss Reserve         22.60         17.65         4.95           Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  | Appropriation of Profit  |            |             |               |
| Provision for Income Tax         12.00         10.50         1.50           General Reserve         -         9.00         (9.00)           Balance avaliable for distribution         24.55         19.77         4.78  |  | 22.60      | 17.65       | 4.95          |
| General Reserve - 9.00 (9.00) Balance avaliable for distribution 24.55 19.77 4.78  |  |            |             |               |
| Balance avaliable for distribution 24.55 19.77 4.78  |  | 12.00      | 2000        |               |
| Delance available for distribution   |  | 24.55      | 0.577.7.7   |               |
|  |  |            |             | 10000         |

It is evident that the gross premium income of 2003 exceeded the previous year's income by Tk.118.30 million.

Reinsurance premium, which is an outgo from the gross premium income, accounted for 51.80% as against 49.63% in 2002. This small increase is due to the fact that we issued some big CAR Policy on which Reinsurance outgo was 95%.+

Net premium after Reinsurance outgo stood

# প্রগতি ইন্যুরেন্সের সার্বিক কার্যক্রম

২০০৩ সালে কোম্পানীর কার্যক্রমের বিশেষ দিক গুলো পূর্ববর্তী বছরের সাথে তুলনামূলক ভাবে নিম্নে প্রদর্শন করা হলো ঃ

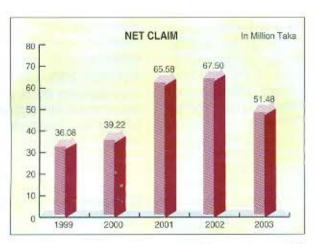
| ইপ্যুরেন্স কার্যক্রম                               |           | (        | মিলিয়ন টাকা) |
|--|-----------|----------|---------------|
|  | 2000      | 2002     | ্হাস/বৃদ্ধি   |
| প্রমিয়াম আয়                                      | 866,98    | do,000   | 220.00        |
| রি-ইন্সুরেস প্রিমিয়াম                             | 282,9%    | 290,82   | 96.66         |
| গ্রস প্রিমিয়ামের উপর রি-ইন্সুরেন্স প্রিমিয়াম হার | 63.50%    | 85,06%   | 2.39%         |
| নীট প্রমিয়াম                                      | 220,50    | 198,89   | 8৯.৪৮         |
| রি.ইপারেপ ব্যতিত নীট দাবী                          | 45.85     | 69.00    | (\$6.02)      |
| নীট প্রমিয়ামের উপর নীট দাবীর হার                  | 22,50%    | Ob. 28%  | -50.88%       |
| কমিশন এবং ব্যবসা আহরন ব্যয় সহ প্রশাসনিক ব্যর      | ५७,७५८    | 202,60   | Ob.03         |
| গ্রেস প্রিমিয়ামের উপর প্রশাসনিক ব্যায়ের হার      | 03.25%    | 09.05%   | -5.00%        |
| অবলেখন মুনাফা                                      | 85.68     | र्ह्स.c8 | 90,0          |
| অন্যান্য খাত হতে আয় (ইন্সুক্রেল ব্যতীরি           | কে)       |          |               |
| বিনিয়োগ হতে আয়                                   | 0,68      | 8.80     | (0.98)        |
| বাড়ী ভাড়া হতে আয়                                | 0,00      | 341      | 0,00          |
| ভিভিডেভ এবং সুদ হতে আয়                            | ₹0.06     | 48.65    | 0.09          |
| বিবিধ খাতে আয়                                     | 0.60      | 0.66     | (0.05)        |
| মোট  | 20.50     | 23,09    | 2.90          |
| বন্টনযোগ্য মূলাফা                                  |           |          |               |
| অবলেখন মুনাফা                                      | 85.09     | 80,33    | 0.00          |
| অন্যান্য খাতের আয়                                 | 02.02     | 28,69    | 2.96          |
| 4 00 0 114-114                                     | 90,52     | 90.00    | 0.08          |
| (-) লাভ-ক্ষতি হিসাবে চার্জকৃত খরচ                  | (-) 50.00 | (-)58,59 | 3.00          |
|  | Øbr.8≥    | রতে,শ্রহ | 2.00          |
| (+) গত বছরের অবন্টনকৃত মুনাফা                      | 0.90      | 0.00     | 0,20          |
| মোট বন্টন যোগ্য মূনাফা                             | 94.69     | ৫৬.৯২    | 2,20          |
| মুনাফা বন্টন                                       |           |          |               |
| অপ্বান্তবিক ক্ষতির জন্য সংগ্রহ্মিত তর্হবিল         | 22.60     | 29.60    | 8.>0          |
| আয়করের জন্য তহবিল                                 | 25.00     | 20,00    |               |
| সাধারন সঞ্চিতি তহবিল                               |           | 5,00     | (5.00)        |
| বন্টনযোগ্য তহবিল                                   | 28,00     | 29.99    | 8.96          |
| মেটি   | 25.50     | 96.30    | 2,20          |

উল্লেখ্য পূর্ববর্তী বছরের তুলনায় ২০০৩ সালে অর্জিত গ্রস প্রিমিয়াম ১১৮.৩০ মিলিয়ন টাকা অধিক।



আলোচ্য বছরে রি-ইন্যুরেপ খাতে ব্যয়ের হার এস প্রিমিয়ামের ৫১.৮০%। পূর্ববর্তী বছরে এর হার ছিল ৪৯.৬৩%। উক্ত বৃদ্ধির কারন হচ্ছে যে আলোচ্য বছরে আমরা কিছু বড় "কন্ট্রাকটর অল রিক্ষস পলিসি" (CAR Policy) ইস্যু করেছি যার রিইন্যুরেস এর হার ছিল ৯৫% অধিক।

রিইপ্যুরেন্স ব্যয় মিটানোর পর নীট মুনাকা দাঁড়ায় ২২৫.৯০ মিলিয়ন at Tk. 225.90 million as against Tk. 176.50 million in the year 2002 which is Tk. 49.40 million more than the previous year. Incidence of claims paid and provided for was Tk.51.50 million in the year 2003 as against Tk.67.50 million in the previous year i.e. Tk. 16.00 million lower than last year. Incidence of net claims on the net premium income was 22.80% in 2003 as against 38.34% in the year 2002.



টাকায় যা পূর্ববর্তী বছরের তুলনায় ৪৯.৪০ মিলিয়ন টাকা অধিক। পূর্ববর্তী বছরে নীট মুনাফার পরিমান ছিল ১৭৬.৫০ মিলিয়ন টাকা। বীমাদাবী খাতে আলোচ্য বছরের ব্যয় ৫১.০০ মিলিয়ন টাকা যা পূর্ববর্তী বছরের তুলনায় ১৬ মিলিয়ন টাকা কম। ২০০২ সালে এর পরিমান ছিল ৬৭.৫০ মিলিয়ন টাকা। নীট প্রিমিয়ামের উপর নীট দাবীর হার ২০০৩ সালে ২২.৮০% যা ২০০২ সালে ছিল ৩৮.৩৪%।

Management expenses including commission and business development expenses accounted for 36.21% in 2003 as against 37.56% incurred in the previous year.

Although net premium increased by Tk.49.40 million over the previous year but due to increased "Reserves" requirement, which accounted for Tk.22.90 million and increased business development expenditure, underwriting profit for 2003 was marginally higher than in the previous year. Company earned Tk. 41.60 million as underwriting profit for the year 2003 as against Tk.41.10 million earned in 2002.

Net profit after providing for depreciation and other charges stood at Tk.59.15 million from which "Exceptional Losses Reserves" at the rate of 10% of the net premium income, which is a tax exempt statutory requirement, has been set aside; Income Tax of Tk.12 million has also been provided leaving an amount of Tk.24.55 million for distribution.

It is therefore, recommended that a cash Dividend @20% be considered for the year 2003 leaving a balance of Tk.0.76 million to be carried forward.

The company has been following a policy of gradual increase of its paid-up capital, commensurate with increased "Risk Retention". Also as a matter of fulfilling legal requirement of raising the paid-up capital to a minimum of Tk.150 million, it is recommended that Stock Dividend @27% through transfer from share premium A/c to paid-up share capital A/c be also considered for approval, thus raising the paid-up capital to Tk.151,066,500,00.

## Corporate Tax and VAT:

We have made sufficient provision for tax at the enhanced rate applicable on Insurance. We have paid and provided for VAT payable on the premium income of the company. We have deducted and deposited with the Bangladesh Bank all taxes and VAT deducted as per law.

প্রশাসনিক ব্যয়ের হার (কমিশন এবং ব্যবসা আহোরন বায় সহ) ২০০৩ সালে ছিল ৩৬.২১% যা পূর্ববর্তী বছরে ছিল ৩৭.৫৬%।

যদিও ২০০৩ সালে নীট প্রিমিয়াম পূর্ববর্তী বছরের তুলনায় ৪৯.৪০ মিলিয়ন টাকা বৃদ্ধি পায় কিন্তু "রিজার্ভ" খাতে এবং ব্যবসা আহোরনের খাতে ব্যয় বৃদ্ধির কারনে অবলেখন মুনাফার হারে পূর্ববর্তী বছরের তুলনায় খুব বেশী পার্থক্য পরিলক্ষিত হয় না। আলোচ্য বছরে অবলেখন মুনাফার পরিমান ৪১.৬০ মিলিয়ন টাকা এবং ২০০২ সালে ৪১.১০ মিলিয়ন টাকা।

অবচয় এবং অন্যান্য ব্যয় বাদে নীট মুনাফার পরিমান দাঁড়ায় ৫৯.১৫ মিলিয়ন টাকা যা থেকে অস্বাভাবিক ক্ষতির জন্য সংরক্ষিত তহবিল (১০%) এবং আয়কর তহবিলে ১২ মিলিয়ন টাকা বরাদ্দের পর বিতরন্যোগ্য টাকার পরিমান দাঁড়ায় ২৪.৫৫ মিলিয়ন টাকা।

এই পরিপ্রেক্ষিতে ২০০৩ সালের জন্য ২০% ক্যাশ ডিভিডেডে প্রদানের প্রস্তাব বিবেচনার জন্য সুপারিশ জানানো হচ্ছে। এখানে উত্তর ০.৭৬ মিলিয়ন টাকা আগামী হিসাবে দেখানো হবে।

আপনারা অবগত আছেন যে, পরিশোধিত মূলধন বৃদ্ধির লক্ষেপ্রগতি ইন্যুরেন্স লিঃ ইতিমধ্যে পর্যায়ক্রমে কয়েকটি পদক্ষেপ নিয়েছে। আইন অনুযায়ী কোম্পানীর পরিশোধিত মূলধন নৃন্যপক্ষে ১৫০ মিলিয়ন টাকায় উন্নীত করতে হবে। এই উদ্দেশ্যে ক্যাশ ডিভিডেভে প্রদানের পাশাপাশি ২৭% উক ডিভিডেভ প্রদানের পাশাপাশি ২৭% উক ডিভিডেভ প্রদানের পুপারিশ জানানো হচ্ছে। এই বরান্দ শেয়ার প্রিমিয়াম একাউন্ট হতে পরিশোধিত মূলধন খাতে স্থানাভরিত করা হবে। ফলে প্রগতি ইন্যুরেন্স লিঃ এর পরিশোধিত মূলধনের পরিমান হবে ১৫১,০৬৬,৫০০,০০ টাকা।

#### কর্পোরেট ট্যাক্স এবং ভ্যাট ঃ

ইপ্যুরেন্স কোম্পানীর উপর ধার্যকৃত ট্যাক্স পরিশোধের জন্য আমরা প্রয়োজনীয় হারে অর্থ বরান্দ রেখেছি। এ ছাড়াও প্রিমিয়াম আয়ের উপর ভ্যাট প্রদানের জন্যও প্রয়োজনীয় অর্থ বরান্দ করা হয়েছে। আইন অনুযায়ী প্রদন্ত সকল প্রকার ট্যাক্স এবং ভ্যাট বাংলাদেশ ব্যাংকে জমা দেয়া হয়েছে।

### Revaluation of Investments and Land:

In accordance with the International Accounting Standard we have revalued the land owned by the company and the revised value of the land has been shown in the Balance Sheet. Likewise, the value of the investments in shares and debentures have also been revalued. Diminution in market value of investments have been adjusted with the revaluation surplus of land and the balance has been transferred to "Revaluation Reserve".

#### Re-insurance:

Re-insurance arrangement has been concluded for the year 2004. 50% has been placed with SBC as a matter of legal requirement and the remaining 50% has been placed outside Bangladesh under the leadership of GIC, a Govt. of India undertaking. Terms and conditions are more or less akin to the expiring terms and conditions. Limits remain mostly constant with minor changes. Overseas Reinsurance market is slowly returning to its normal position and hopefully, if there is no major catastrophe, is likely to ease out further.

## Stock Market:

Year 2003 was almost a dormant year for the Stock Market. However, at the end of the year with the prospect of CDBL's coming into operation early in 2004, Stock Market showed partial sign of recovery. CDBL's presence in the market and policy support from SEC are likely to foster a rejuvenation of the Stock Market. Good shares

continued to remain confined to service sector and a few blue chip companies to which Lafarge Cement's entry added lustre.

#### Board of Directors:

In accordance with the Articles 105 and 107 of the company's Articles of Association the undemoted Directors from Group -A shareholders retire from office by rotation. Being eligible they offer themselves for re-election:

- 01. Al-Haj Khalilur Rahman
- 02. Engr. Md. Mizanur Rahman
- 03. Mr. Syed M. Altaf Hussain
- 04. Mrs. Nigar Jahan Chowdhury

## সম্পদের পূর্ণঃ মৃল্যায়ন ঃ

আন্তর্জাতিক এ্যাকাউন্টিং অনুযায়ী আমরা কোম্পানীর জমির পৃণঃমূল্যায়ন করেছি এবং ইহা ব্যালেন্স শীটে দেখানো হয়েছে। অনুরূপভাবে শেয়ার এবং ডিবেঞ্চারে বিনিয়োগকৃত সম্পদেরও পৃণঃমূল্যায়ন করা হয়েছে। জমির মূল্যের পৃণঃমূল্যায়নের ফলে উদ্ধৃতির সাথে বিনিয়োগক্ষেত্রে অবমূল্যায়ন হেতু ক্ষতি সমন্ত্র করে অতিরিক্ত অর্থ "রিভ্যালুয়েশন রিজার্ভ" ফান্ডে স্থানান্তরিত করা হয়েছে।

## রি-ইপ্যুরেশ ঃ

২০০৪ সালের জন্য রি-ইন্সুরেন্স চুক্তি সম্পন্ন করা হয়েছে। ৫০% সাধারন বীমা কর্পোরেশনকে দেয়া হয়েছে যা বিধিবদ্ধ এবং অবশিষ্ট ৫০% জেনারেল ইন্সুরেন্স কর্পোরেশন অব ইভিয়ার নেতৃত্বে বহির্বিশ্বে ন্যান্ত করা হয়েছে। এই চুক্তির শর্তাবলী প্রায়্য পূর্ববর্তী বছরের মতনই। সম্প্রতি বিদেশী রি-ইন্সুরেন্স মার্কেটের কিছুটা উন্নতি পরিলক্ষিত হচ্ছে। আশা করা যাচ্ছে কোন অস্বাভাবিক পরিস্থিতির উদ্ভব না হলে আগামীতে এর আরও উন্নতি হবে।

## পুঁজি বাজার ঃ

২০০৩ সালে পুঁজি বাজারে মন্দাভাব বিরাজমান ছিল। ২০০৪ দিকে সালের গোডার সি.ডি.বি.এল এর (সেন্ট্রাল ডিপোজিটরি বাংলাদেশ লিমিটেড) কার্যক্রম শুরু করার ঘোষনা দেয়ার পর আলোচা বছরের শেষভাগে পুঁজি বাজারে কিছুটা উনুতি পরিলক্ষিত হয়। পুঁজি বাজারে সি.ডি.বি.এল এর উপস্থিতি এবং এস.ই সি-র (সিকিউরিটিজ এন্ড এক্সচেঞ্চ কমিশন) সক্রিয় সাহায্য ও সহযোগিতায় পঁজি বাজারের পরিস্থিতি উনুতি হবে বলে আশা

করা যাঙ্ছে। বাজারের ভাল শেয়ার বেশীর ভাগই সার্ভিস সেকটরে এবং কয়েকটি নাম করা কোম্পানীর আওতাধীন রয়েছে। সম্প্রতি পুঁজিবাজারে লার্ফাঞ্জ সিমেন্টের অন্তর্ভুক্তি বাজারে তেজীভাব আন্যানে সাহায্য করেছে।

### পরিচালক মন্ডলী ঃ

কোম্পানীর আর্টিকেলস অব এসোসিয়েশনের ১০৫ এবং ১০৭ ধারা অনুযায়ী "এ" গ্রুপের নিম্নলিখিত উদ্যোক্তা পরিচালক অবসর গ্রহন করবেন এবং যোগ্য বিধায় প্রত্যেকেই পূনঃনির্বাচনের ইচ্ছা প্রকাশ করেছেন ঃ-

- ১. জনাব আলহাজু খলিলুর রহমান
- ২, জনাব প্রকৌশলী মোহাম্মদ মিজানুর রহমান
- ৩. জনাব সৈয়দ এম আলতাফ হসেইন
- বেগম নিগার জাহান চৌধুরী



- 05. Capt. Imam Anwar Hossain
- 06. Mr. Moazzam Hossain
- 07. Prof. Jahangir Chowdhury

Besides, following 4(four) Directors from Group-B shareholding retire today at the 18th AGM of the company. Being eligible all four have offered themselves for re-election:

- 01. Mr. Ahamedul Hoque
- 02. Mr. A.J.M. Enamul Islam
- 03. Mr. Tabith Mohd. Awal
- 04. Mr. A.S.M. Mainuddin Monem

#### Auditors:

In compliance with the Article 149 of the Articles of Association of the company, the Auditor M/s. A. Wahab & Co., Chartered Accountants is to retire as Auditor of the Company. M/s. A. Wahab & Co., has indicated their willingness in writing for appointment as auditors. Accordingly, we have written to the SEC for permission to appoint M/s. A. Wahab & Co., as the Auditor of the company for the year 2004. Subject to the approval of the Securities and Exchange Commission, it is recommended that M/s. A. Wahab & Co., be appointed as the Auditor of the company for year 2004.

#### Conclusion:

In the end, the Board express its grateful thanks and deep appreciation for the assistance, help and much needed support received by the company from various Banks both in the private as well as in the nationalized sector. DFIs and all private sector enterprises who have helped us in building a sound footing of the company. We are specially grateful to the management of Square Group, Beximco Group, KDS Group, Abdul Monem Limited, Hosaf Group, Multimode Group, Abdul Khair Group, Monno Group, KAFCO, Grameen Phone, Aktel phone, City Cell Phone, Novartis Bangladesh Ltd., Organon Bangladesh, BOC, Hoque Group, Hop-Lum, Holcim Cement, GlaxoSmithKline, Prostar Group, Progatee-Concord Group, Bengal Shipping Lines Ltd., Chowdhury Apparels, McDonald (BD) Ltd., SA Group, Gonoshashtya Trust, National Bank, DHL Worldwide, Group-4 Securities, Olympic Industries, NASA Group, NTV, ETV, American International School, Dhaka, UAE Embassy, Dhaka, Youngone Group, Pacific Jeans, HKD Group, Alita Group, Apex Weaving, Metro Spinning, Prime Textile, Dhakaria, MGH Group, Westmont Power, AES Power, Khulna Power for reposing their confidence in the company.

- জনাব ক্যাপ্টেন ইমাম আনোয়ার হোসেন
- ৬. জনাব মোয়াজ্জেম হোসেন
- ৭. জনাব অধ্যাপক জাহাংগীর চৌধুরী

এতদ্ব্যতীত "বি" গ্রুপ শেয়ারহোল্ডারদের মধ্য থেকে নিমবর্নিত ৪ জন পরিচালক অবসর গ্রহন করবেন এবং যোগ্য বিধায় প্রত্যেকই পুনঃনির্বাচন করার ইচ্ছা প্রকাশ করেছেন ঃ-

- ১. জনাব আহমেদুল হক
- ২, জনাব এ,জে,এম, এনামূল ইসলাম
- ৩. জনাব তাবিদ মোহাম্মদ আউয়াল
- ৪. জনাব এ.এস.এম. মাঈনউদ্দিন মোনেম

#### নিবীক্ষক ঃ

আর্টিকেল অব এসোসিয়েশনের ১৪৯ ধারা অনুযায়ী কোম্পানীর নিরীক্ষক মেসার্স এ, ওহাব এন্ড কোং অবসর গ্রহন করবেন। তারা প্রগতি ইন্সুরেন্স লিমিটেড-এ অডিটর হিসাবে নিযুক্তির আগ্রহ প্রকাশ করে পত্র দিয়েছেন। আমরা মেসার্স এ, ওহাব এন্ড কোং কে ২০০৪ সালের কোম্পানীর অভিটর নিয়োগের জন্য সিকিউরিটিজ এক্সচেঞ্জ কমিশনের অনুমতি প্রার্থনা করে পত্র দিয়েছি। সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন- এর অনুমতি সাপেক্ষে আমরা ২০০৪ সালের জন্য মেসার্স এ, ওহাব এন্ড কোং কে কোম্পানীর অডিটর নিয়োগের সুপারিশ জানাচ্ছি।

## উপসংহার ঃ

পরিশেষে পরিচালকমন্ডলী কোম্পানীর কার্যক্রমে সহায়তা এবং সহযোগীতা প্রদানের জন্য সরকারী ও বেসরকারী ব্যাংক সমূহ, বিভিন্ন আর্থিক প্রতিষ্ঠান এবং ব্যক্তি মালিকানাধীন ব্যবসায়ীক প্রতিষ্ঠানসমূহের প্রতি কতজ্ঞতা প্রকাশ করেছেন। কোম্পানীকে বর্তমান মর্যাদায় উন্নীতকরনে তাঁদের অবদান অপরিসীম। বিশেষভাবে স্কয়ার গ্রপ, বেক্সিমকো গ্রুপ, কেডিএস গ্রুপ, আব্দুল মোনেম লিঃ, হোসাফ গ্রুপ, মালটিমোড গ্রুপ, আবুল খায়ের গ্রুপ, মূনু গ্রুপ, কর্নফুলী ফার্টিলাইজার কোং লিঃ (কাফকো), গ্রামীন ফোন, এ্যাকটেল ফোন, সিটি সেল ফোন, নোভারটিস (वाःलार्फ्रम) लिঃ, जर्रशानन (वांश्लार्फ्रम) लिঃ, वि.उ.ति (বাংলাদেশ), হক গ্রুপ, হোপ-লুম, হোলসিম সিমেন্ট, গ্রাকসো শ্বিথক্লাইন, প্রো-স্টার গ্রুপ, প্রগতি-কনকর্ড গ্রুপ, বেঙ্গল শিপিং লাইনস, চৌধুরী এ্যাপারেলস, ম্যাকডোনান্ড (বাংলাদেশ) লিঃ, এস.এ. গ্রুপ. গণস্বাস্থ্য ট্রাস্ট, ন্যাশনাল ব্যাংক, ডি.এইচ.এল ওয়ার্ল্ড-ওয়াইড, গ্রুপ-৪ সিকিউরিটিস লিঃ, অলিম্পিক ইভাট্রিজ, নাশা গ্রুপ, এনটিভি, ইটিভি, আমেরিকান ইন্টারন্যাশনাল স্কুল, ঢাকা, আরব আমিরাত দুতাবাস, ঢাকা, ইয়াংওয়ান গ্রুপ, প্যাসিফিক জিনস, এইচকেডি গ্রন্থ, আলিটা গ্রন্থ, এ্যাপেক্স উইভিং, মেট্রো স্পিনিং, প্রাইম টেক্সটাইল, ডাকারিয়া, এম,জি,এইচ গ্রুপ, ওয়েষ্টমন্ট পাওয়ার (বাংলাদেশ) লিঃ, এ.ই.এস পাওয়ার, খুলনা পাওয়ার, প্রগতি ইন্যুরেন্সের উপর যে আস্থা প্রদর্শন করেছেন তার জন্য পরিচালকমন্ডলী তাঁদের নিকট গভীরভাবে কৃতজ্ঞ।

We also record our gratefulness to the Government of the Peoples' Republic of Bangladesh, Chief Controller of Insurance, Securities and Exchange Commission, Sadharan Bima Corportation for their support and assitance.

Above all, the Board of Directors express its profound gratitude to all its valued clients, patrons and well wishers for their continued support, active cooperation and confidence in the company.

The Directors also put on record their thanks to the Managing Director and have conveyed their appreciation through the Managing Director to all the Executives, Officers and Staff of the company for their excellent work. With their sincere, dedicated, whole-hearted devotion and committed efforts to the challenging duty and responsibility, we may look forward to achieving better results in the coming days. The Directors have been pleased to reward its staff including the Executives, Officers and Employees with three Bonus.

The company remains fully committed to its deep determination and ideology of personalized client service, their satisfaction and their financial security.

On behalf of the Board of Directors

Al-Haj Khalilur Rahman Chairman আমরা গণপ্রজাতন্ত্রী বাংলাদেশ সরকার, প্রধান বীমা নিয়ন্ত্রক, সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন, সাধারন বীমা করপোরেশন এর নিকট সর্বধরনের সাহায্য সহযোগিতা পাওয়ার জন্য তাঁদের প্রতি আমাদের আন্তরিক কতঞ্জতা জানাচ্ছি।

এতদ্বতীত কোম্পানীর সন্মানিত গ্রাহকবৃন্দ, শুভানুধ্যায়ী এবং পৃষ্ঠপোষকবৃন্দ কোম্পানীর কার্যক্রমে যে সক্রিয় সাহায্য, সহমর্মিতা এবং আস্থা প্রদর্শন করেছেন তৎজন্য পরিচালকমন্ডলী তাঁদের জানাচ্ছেন স্বশ্রদ্ধ ধন্যবাদ এবং কৃতজ্ঞতা।

পরিচালকমন্ডলী ব্যবস্থাপনা পরিচালক মহোদয়কে ধন্যবাদ জ্ঞাপন করছেন এবং তার মাধ্যমে কোম্পানীর সকল শ্রেনীর কর্মকর্তা ও কর্মচারীর আন্তরিক কর্মনিষ্ঠা, অক্লান্ত পরিশ্রম, নিবেদিত সেবার প্রশংসা করছেন এবং আশা প্রকাশ করছেন যে ভবিষ্যতেও তারা একইভাবে তাদের প্রচেষ্টা সমুনুত রাখবেন এবং কোম্পানীকে উত্তরোত্তর সমৃদ্ধির পথে নিতে অগ্রনী ভূমিকা পালন করবেন। পরিচালকমন্ডলী তাঁদের আন্তরিক এবং প্রশংসনীয় কর্মোদ্যমের জন্য সকল শ্রেনীর কর্মকর্তা ও কর্মচারীবৃন্দকে ৩ টি উৎসাহ বোনাস প্রদানের সিদ্ধান্ত নিয়েছেন।

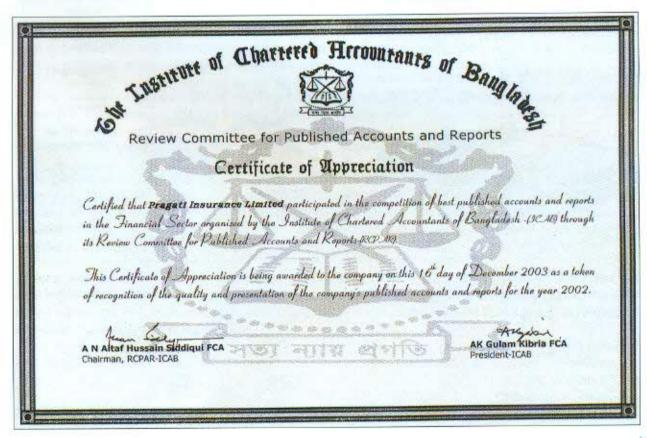
উপসংহারে পরিচালকমন্তলী সম্মানিত গ্রাহক, পৃষ্ঠপোষক, শুভানুধ্যায়ীদের এই মর্মে আশ্বাস প্রদান করছেন যে ভবিষ্যতেও প্রগতি ইন্সুরেন্স লিঃ গ্রাহক সেবা এবং তাদের আর্থিক নিরাপতার ব্যাপারে অধিকতর সচেতনতা এবং নিরলস প্রচেষ্টা অব্যাহত রাখবে।

পরিচালকমন্ডলীর পক্ষে

আলহাজু খলিলুর রহমান চেয়ারম্যান



Pragati Insurance Ltd. was awarded "Certificate of Appreciation" by ICAB in recognition of the quality of its Annual Report for the year 2002. Picture shows Mr. A.K.M Rafiqul Islam, Managing Director of Pragati Insurance Ltd. is receiving the Certificate from the Hon'ble State Minister for Energy & Mineral Resources, Mr. A.K.M Mosharraf Hossain. The award giving ceremony was also attended by the Hon'ble Minister for Finance & Planning, Mr. Saifur Rahman and Hon'ble Minister for Commerce, Mr. Amir Khosru Mahmud Chowdhury.



# Value Added Statement

For the year ended 31st December, 2003

Figure in Millon

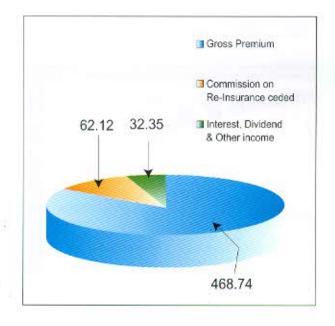
## Value Added:

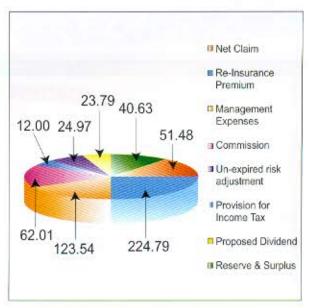
| Gross Premium                     | 468.74 |
|-----------------------------------|--------|
| Commisson on Re-Insurance Ceded   | 62.12  |
| Interest, Dividend & Other Income | 32.35  |

Total: Taka 563.21

# Application:

| 12.00<br>23.79<br>40.63 |
|-------------------------|
|                         |
| 12.00                   |
| 10.00                   |
| 24.97                   |
| 62.01                   |
| 123.54                  |
| 224.79                  |
| 51.48                   |
|                         |





# **AUDITOR'S REPORT TO THE SHAREHOLDERS**

We have audited the accompanying Balance Sheet of Pragati Insurance Limited as of December 31, 2003 and the related Profit and Loss Account and Statement of Cash flows for the year then ended. The preparation of these Financial Statements is the responsibility of the Company's management. Our responsibility is to express an independent opinion on these Financial Statements based on our audit.

We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements prepared in accordance with Bangladesh Accounting Standards (BAS), give a true and fair view of the state of the company's affairs as of December 31, 2003 and of the results of its operations and its Cash Flows for the year then ended and comply with the Companies Act, 1994, Insurance Rules 1958, The Securities Exchange Rules 1987 and other applicable laws and regulations.

# We also report that:

- i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- ii) In our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books and (where applicable) proper returns adequate for the purposes of our audit have been received from branches not visited by us;
- iii) The company's Balance Sheet and Profit and Loss Account and its Cash Flows dealt with by the report are in agreement with the books of account and returns;
- iv) The expenditure incurred was for the purposes of the company's business;
- v) As per Section 40c(2) of the Insurance Act 1938 as amended, we certify that to the best of our knowledge and belief and according to the information and explanations given to us, all expenses of management wherever incurred and whether incurred directly or indirectly, in respect of insurance business of the company transacted in Bangladesh during the year under report have been duly debited to the related Revenue Accounts and the Profit & Loss Account of the Company; and
- vi) As per Regulation-11 of Part-1 of the Third Schedule of the Insurance Act 1938 as amended, we certify that to the best of our information and as shown by its books, the Company during the year under report has not paid any person any commission in any form outside Bangladesh in respect of any of its business re-insured abroad.

(A. Wahab & Co.) Chartered Accountants

Dated: Dhaka, April 29, 2003

# **Balance Sheet**

AS AT DECEMBER 31, 2003

| CAPITAL & LIABILITIES  | NOTE    | 2003          | 2002                                    |
|--|---------|---------------|---|
| Authorised Capital:  |         |               | 252 222 222                             |
| 2,500,000 Ordinary shares of Tk. 100 each.   |         | 250,000,000   | 250,000,000                             |
| Issued, Subscribed & Paid-up capital:  |         |               |   |
| 1,189,500 Ordinary shares of Tk. 100 each  | 14      | 118,950,000   | 95,160,000                              |
| Share Premium  |         | 77,235,272    | 101,025,272                             |
| Reserve or Contingency Account:  |         | 532,009,818   | 438,475,136                             |
| Reserve for Exceptional Losses   |         | 189,109,796   | 166,514,781                             |
| Contingency Reserve for Insurance Guarantees                                       |         |               | 000000000000000000000000000000000000000 |
| and Tail ended Insurance Business  | 15      | 105,869,651   | 105,869,651                             |
| Revaluation Reserve  | 16      | 157,226,598   | 89,003,959                              |
| General Reserve  | 17      | 264,728       | 264,728                                 |
| Dividend Equalisation Reserve  |         | 36,500,000    | 36,500,000                              |
| Depreciation Fund  |         | 42,274,161    | 39,587,545                              |
| Profit & Loss Appropriation Account  |         | 764,884       | 734,472                                 |
| Balance of Fund & Account:   |         | 113,299,266   | 88,330,348                              |
| Fire Insurance Business  |         | 29,536,506    | 16,714,284                              |
| Marine Insurance Business  |         | 49,411,832    | 33,923,731                              |
| Misc. Insurance Business   |         | 34,350,928    | 37,692,333                              |
| Premium Deposit  | 18      | 47,732,604    | 22,774,409                              |
| Liabilities & Provision:   |         | 174,574,392   | 159,373,967                             |
| Estimated Liabilities in respect of outstanding<br>claims whether due or Intimated | 19      | 112,755,915   | 111,388,338                             |
| Amount due to other persons or bodies  | 10      | 112,100,010   | 111,000,000                             |
| carrying on Insurance Business   | 20      | 61,818,477    | 47,985,629                              |
|  |         | 116,921,654   | 123,049,340                             |
| Loan from Bank for Building Project (Secured)                                      | 21      | 68,350,836    | 72,452,019                              |
| Loan from Bank for Gulshan Land (Secured)  | 21 (a)  | 48,570,818    | 50,597,321                              |
| Sundry Creditors   | 22      | 27,233,389    | 32,825,233                              |
| Provision for Income Tax   | 23      | 21,489,024    | 13,071,132                              |
| Proposed Dividend  | 24      | 23,790,000    | 19,032,000                              |
| Tota   | l: Taka | 1,253,235,419 | 1,093,116,837                           |

## Notes:

- i) Contingent Liabilities (Note-31)ii) Figures have been rounded off to the nearest Taka.

A.K.M Rafiqui Islam Managing Director

Akbar Hossain Director

Dated: Dhaka, April 29, 2004

# **Balance Sheet**

AS AT DECEMBER 31, 2003

| PROPERTY & ASSETS   | NOTE       | 2003          | 2002          |
|---|------------|---------------|---------------|
| Investment :  |            | 112,996,991   | 90,122,326    |
| National Investment Bond  | 1          | 4,500,000     | 4,500,000     |
| Shares & Debentures   | 2          | 108,496,991   | 85,622,326    |
| Outstanding Premium   | 3          | 12,168,434    | 5,365,647     |
| Amount due from other persons or<br>bodies carrying on Insurance Business | 4          | 132,150,668   | 109,461,779   |
| Interest, Dividend & Rent Outstanding                                     | 5          | 8,158,779     | 8,233,007     |
| Sundry Debtors  | 6          | 23,279,249    | 32,374,948    |
| Advance Payment of Tax  | 7          | 10,495,786    | 3,582,108     |
| Cash and Bank Balances :  |            | 301,372,524   | 260,983,926   |
| Fixed Deposit Accounts  | 8          | 254,302,632   | 237,702,632   |
| STD & Current Accounts  | 9          | 42,070,378    | 18,377,059    |
| Cash & Stamp in Hand  | 10         | 4,999,514     | 4,904,235     |
| Other Accounts :  |            | 652,612,988   | 582,993,096   |
| Land (freehold)   | 11         | 356,038,311   | 296,469,582   |
| Land at Gulshan   | 11 (a)     | 57,197,623    | 51,597,321    |
| Fixed Assets (at cost)  | 12         | 63,812,761    | 60,495,965    |
| Joint Venture Building Project  | 13         | 175,294,893   | 174,065,528   |
| Stock of Printing Materials   |            | 269,400       | 364,700       |
|   |            |               |               |
|   | otal: Taka | 1,253,235,419 | 1,093,116,837 |

Subject to our separate report of even date.

Abdul Monem Director

Al-Haj Khalilur Rahman Chairman

# **Profit And Loss Account**

For The Year Ended December 31, 2003

|  | Note        | 2003       | 2002       |
|--|-------------|------------|------------|
| Expenses of Management:                      |             |            |            |
| (Not applicable to any Fund or Account)      |             |            |            |
| Advertisement & Publicity                    |             | 3,626,171  | 2,374,635  |
| Directors' Fee                               |             | 1,258,905  | 691,750    |
| Bonus  |             | 4,865,535  | 5,245,200  |
| Registration Renewal Fee                     | 28          | 525,030    | 501,876    |
| Audit Fees (including fee for special audit) | 29          | 255,000    | 270,000    |
| Legal Expenses                               |             | 271,912    | 209,850    |
| Depreciation                                 |             | 4,701,629  | 4,877,306  |
| Profit for the year transferred to           |             |            |            |
| Profit & Loss Appropriation Account          |             | 58,415,427 | 56,388,168 |
|  |             |            |            |
|  |             |            |            |
|  |             |            |            |
|  | Total: Taka | 73,919,609 | 70,558,785 |

# **Profit And Loss Appropriation Account**

For The Year Ended December 31, 2003

| (T)  | otal: Taka | 59,149,899   | 56,913,926   |
|--|------------|--|--|
| Reserve for Exceptional Losses Provision for Income Tax General Reserve Proposed Dividend Balance Transferred to Balance Sheet |            | 22,595,015<br>12,000,000<br>-<br>23,790,000<br>764,884 | 17,647,454<br>10,500,000<br>9,000,000<br>19,032,000<br>734,472 |
|  |            | 22 505 015   | 17,647,454   |

A.K.M Rafiqul Islam Managing Director Akbar Hossain Director

Dated: Dhaka, April 29, 2004

# **Profit And Loss Account**

For The Year Ended December 31, 2003

|   | Note        | 2003   | 2002       |
|---|-------------|--|------------|
| Interest, Dividend and Rent             |             |  |            |
| (Not applicable to any Fund or Account) |             | 25,075,185   | 24,506,537 |
| Interest Received & Accrued             | 26          | 19,726,937   | 20,364,050 |
| Dividend and Debenture Interest         | 27          | 5,348,248  | 4,142,487  |
| Profit transferred from :               | 25          | 41,567,776   | 40,992,287 |
| Fire Revenue account                    |             | 20,508,584   | 20,089,642 |
| Marine Revenue account                  |             | 16,200,891   | 15,225,658 |
| Misc. Revenue account                   |             | 4,858,301  | 5,676,987  |
| Other Income :                          |             | 7,276,648  | 5,059,961  |
| Misc. Receipt                           |             | 600,933  | 655,988    |
| Profit on Sale of Investment (Shares)   |             | 3,641,800  | 4,403,973  |
| Building Rent                           |             | 3,033,915  |            |
|   | Total: Taka | 73,919,609   | 70,558,785 |
|   |             | The second secon |            |

# Profit And Loss Appropriation Account For The Year Ended December 31, 2003

| Balance brought forward from previous period                     | 734,472    | 525,758    |
|--|------------|------------|
| Net profit for the year transferred from Profit and Loss Account | 58,415,427 | 56,388,168 |
| Total: Taka  | 59,149,899 | 56,913,926 |

**Abdul Monem** Director

Al-Haj Khalilur Rahman Chairman

# Fire Insurance Revenue Account

For The Year Ended December 31, 2003

|   | 2003        | 2002        |
|---|-------------|-------------|
| Claims under policies Less : Re-insurance : |             |             |
| Paid during the year                        | 16,201,388  | 16,757,632  |
| Total estimated liability in respect of     |             |             |
| outstanding claims at the end of the        |             | 02 021022   |
| year whether due or intimated               | 37,345,167  | 40,471,503  |
|   | 53,546,555  | 57,229,135  |
| Less : Outstanding claims at the end        |             | 00 500 050  |
| of the previous year                        | 40,471,503  | 38,502,858  |
|   | 13,075,052  | 18,726,277  |
| Commission on Re-insurance Accepted         | 321,638     | 697,576     |
| Expenses of Management                      | 34,224,632  | 43,433,122  |
| Commission                                  | 26,544,850  | 12,821,990  |
| Profit transferred to                       |             |             |
| Profit & Loss Account                       | 20,508,584  | 20,089,642  |
| Balance of account at the end of the        |             |             |
| year as shown in Balance Sheet :            |             |             |
| Reserve for unexpired risks, being 50%      |             |             |
| of the Fire Premium income of the year      | 29,536,506  | 16,714,284  |
| Total: Taka                                 | 124,211,262 | 112,482,891 |

A.K.M RafiquI Islam Managing Director Akbar Hossain Director

# Fire Insurance Revenue Account

For The Year Ended December 31, 2003

|                                  | 2003        | 2002        |
|----------------------------------|-------------|-------------|
| Balance of Account at the        |             |             |
| beginning of the year :          |             |             |
| Reserve for Unexpired Risk       | 16,714,284  | 25,207,270  |
| Premium less : Re-insurance      | 59,073,012  | 33,428,567  |
| Commission on Re-insurance ceded | 48,423,966  | 53,847,054  |
|                                  |             |             |
|                                  |             |             |
|                                  |             |             |
|                                  |             |             |
|                                  |             |             |
|                                  |             |             |
|                                  |             |             |
| Total: Taka                      | 124,211,262 | 112,482,891 |

**Abdul Monem** Director

Al-Haj Khalilur Rahman Chairman

(A. Wahab & Co.) Chartered Accountants

# Marine Insurance Revenue Account

For The Year Ended December 31, 2003

|  | CARGO       | HULL      | 2003        | 2002                           |
|--|-------------|-----------|-------------|--------------------------------|
| Claims under Policies  |             |           |             |                                |
| Less : Re-Insurance:   | 0.005.550   |           |             | CONTROL IN THE PROPERTY OF THE |
| Paid during the year   | 9,835,753   | 18,735    | 9,854,488   | 9,551,286                      |
| Total estimated liability in respect of Outstanding Claims at the end of the year whether            |             |           |             |                                |
| due or intimated   | 37,628,369  | -         | 37,628,369  | 39,308,480                     |
| PARTIES OF THE PARTIES   | 47,464,122  | 18,735    | 47,482,857  | 48,859,766                     |
| Less : Outstanding Claims at   |             |           |             | CANADA PARA CALABARTANA        |
| the end of the previous year   | 39,308,480  |           | 39,308,480  | 28,456,582                     |
|  | 8,155,642   | 18,735    | 8,174,377   | 20,403,184                     |
| <b>Expenses of Management</b>  | 41,279,186  | 129,300   | 41,408,486  | 30,071,745                     |
| Commission   | 22,640,275  | 372,105   | 23,012,380  | 9,051,048                      |
| Profit transferred to  |             |           |             |                                |
| Profit & Loss Account  | 16,138,305  | 62,586    | 16,200,891  | 15,225,658                     |
| Balance of Account at the end of the   |             |           |             |                                |
| year as shown in Balance Sheet :   |             |           |             |                                |
| Reserve for unexpired risks being 50% of the Marine Cargo Premium income and 100% of the Marine Hull |             |           |             |                                |
| Premium Income of the year   | 48,763,455  | 648,377   | 49,411,832  | 33,923,731                     |
| Total: Taka  | 136,976,863 | 1,231,103 | 138,207,966 | 108,675,366                    |

A.K.M Rafiqul Islam

Managing Director

Akbar Hossain Director

# Marine Insurance Revenue Account For The Year Ended December 31, 2003

|  | CARGO       | HULL      | 2003        | 2002        |
|--|-------------|-----------|-------------|-------------|
| Balance of Account at the beginning of the year : Reserve for Unexpired Risk | 33,737,583  | 186,148   | 33,923,731  | 32,670,270  |
| Premium Less : Re-Insurance  | 97,526,911  | 648,377   | 98,175,288  | 67,661,313  |
| Commission on Re-Insurance Ceded   | 5,712,369   | 396,578   | 6,108,947   | 8,343,783   |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
|  |             |           |             |             |
| Total: Taka  | 136,976,863 | 1,231,103 | 138,207,966 | 108,675,366 |

**Abdul Monem** Director

Al-Haj Khalilur Rahman Chairman

# Miscellaneous Insurance Revenue Account

For The Year Ended December 31, 2003.

|   | MOTOR      | MISC.      | 2003        | 2002        |
|---|------------|------------|-------------|-------------|
| Claims under policies less : Re-insurance:  |            | 0.400.070  | 24 064 202  | 25,037,301  |
| Paid during the year  | 20,565,223 | 3,499,070  | 24,064,293  | 25,037,301  |
| Total estimated liability<br>in respect of outstanding<br>claims at the end of the<br>year whether due or                                 | 21,150,655 | 16,631,724 | 37,782,379  | 31,608,355  |
| intimated   | 41,715,878 | 20,130,794 | 61,846,672  | 56,645,656  |
| Less : Outstanding claims at  | 41,715,676 | 20,130,734 |             | 5V 5S       |
| the end of the previous year  | 23,752,355 | 7,856,000  | 31,608,355  | 28,273,620  |
|   | 17,963,523 | 12,274,794 | 30,238,317  | 28,372,036  |
| Commission on Re-insurance<br>Accepted  |            | 30,707     | 30,707      | 58,277      |
| Expenses of Management  | 28,504,804 | 3,895,754  | 32,400,558  | 27,931,592  |
| Commission  | 7,585,734  | 4,518,667  | 12,104,401  | 8,290,929   |
| Profit transferred to<br>Profit & Loss Account  | 4,608,617  | 249,684    | 4,858,301   | 5,676,987   |
| Balance of account at the end of the year as shown in Balance Sheet: Reserve for unexpired risks being 50% of the Motor and Misc. Premium |            |            |             |             |
| income of the year  | 31,080,151 | 3,270,777  | 34,350,928  | 37,692,333  |
| Total: Taka   | 89,742,829 | 24,240,383 | 113,983,212 | 108,022,154 |

A.K.M RafiquI Islam Managing Director

Akbar Hossain Director

Dated: Dhaka, April 29, 2004

# Miscellaneous Insurance Revenue Account

For The Year Ended December 31, 2003.

|                                     | MOTOR      | MISC.      | 2003        | 2002        |
|-------------------------------------|------------|------------|-------------|-------------|
| Balance of Account at the           |            |            |             |             |
| beginning of the year :             |            |            |             |             |
| Reserve for unexpired risks         | 27,582,527 | 10,109,806 | 37,692,333  | 28,351,280  |
| Premium less : Re-insurance         | 62,160,302 | 6,541,554  | 68,701,856  | 75,384,665  |
| Commission on Re-insurance          |            |            |             |             |
| ceded (including profit commission) | •          | 7,589,023  | 7,589,023   | 4,286,209   |
|                                     |            |            |             |             |
|                                     |            |            |             |             |
| Total: Taka                         | 89,742,829 | 24,240,383 | 113,983,212 | 108,022,154 |

Abdul Monem Director

Al-Haj Khalilur Rahman Chairman

# Statement of Changes in Equity For The Year Ended December 31, 2003.

| Particulars                            | Share Capital | Share<br>Premium | Reserve for<br>Exceptional<br>Losses | Revaluation<br>Reserve | General<br>Reserve | Dividend<br>Equalization<br>Reserve | Income Tax<br>Provision | Proposed<br>Dividend | Retained<br>Earnings | Total        |
|--|---------------|------------------|--------------------------------------|------------------------|--------------------|-------------------------------------|-------------------------|----------------------|----------------------|--------------|
| December 31, 2002                      | 95,160,000    | 101,025,272      | 166,514,781                          | 89,003,959             | 264,728            | 36,500,000                          | 13,071,132              | 19,032,000           | 734,472              | 521,306,344  |
| Dividend Paid                          |               |                  |                                      |                        |                    |                                     |                         | (19,009,370)         |                      | (19,009,370) |
| Transfer to unpaid dividend            |               |                  |                                      |                        |                    |                                     |                         | (22,630)             |                      | (22,630)     |
| Increase share capital during the year | 23,790,000    |                  |                                      |                        |                    |                                     |                         |                      |                      | 23,790,000   |
| Adjustment of Share Premium            |               | (23,790,000)     |                                      |                        |                    |                                     |                         |                      |                      | (23,790,000) |
| Revaluation Reserve during the year    |               |                  |                                      | 68,222,639             |                    |                                     |                         |                      |                      | 68.222,639   |
| Net Profit for the year 2003           |               |                  |                                      |                        |                    |                                     |                         |                      | 58,415,427           | 58,415,427   |
| Reserve for Exceptional losses         |               |                  | 22,595,015                           |                        |                    |                                     |                         |                      | (22,595,015)         |              |
| Provision for Income Tax               |               |                  |                                      |                        |                    | _                                   | 12,000,000              |                      | (12,000,000)         |              |
| Proposed Dividend @ 20%                |               |                  |                                      |                        |                    |                                     |                         | 23,790,000           | (23,790,000)         |              |
| Tax adjustment during the year         |               |                  |                                      |                        |                    |                                     | (3,582,108)             |                      | (201, 00,000)        | (3,582,108)  |
| December 31, 2003 Taka:                | 118,950,000   | 77,235,272       | 189,109,796                          | 157,226,598            | 264,728            | 36,500,000                          | 21,489,024              | 23,790,000           | 764,884              | 625,330,302  |

See accompanying notes.

OR m. d. Sfor A.K.M Rafiqul Islam Managing Director

Dated, Dhaka: April 29, 2004

Akbar Hossain Director

Abdul Monem Director

Al-Haj Khalilur Rahman Chairman



# Statement of Cash Flow

| Foi | The Year Ended December 31, 2003  | 2003                   | 2002  |
|-----|---|------------------------|---|
| ۸   | Cash Flow from Operating Activities :   | 2003                   | 2002  |
| A.  | Net Profit after Tax  | 46,415,427             | 45,888,168  |
|     | Adjustment to reconcile net profit to   |                        | SEPACES SERVICES                                  |
|     | net cash provided by Operating Activities :   |                        |   |
|     | Depreciation  | 2,686,616              | 4,877,306   |
|     | Loss(Profit) on Sale of Investment  | -                      | (4,403,973)                                       |
|     | Reserve for Unexpired Risk  | 24,968,918             | 2,101,528   |
|     | Decrease in Stock of Printing   | 95,300                 | (125,800)   |
|     | Increase in Advance Payment of Tax  | (6,913,678)            | (991,296)   |
|     | Decrease in Sundry Debtors  | 9,095,699              | (11,817,066)                                      |
|     | Decrease in Interest, Dividend & Rent outstanding   | 74,228                 | 6,990,227   |
|     | Increase in Amount due from Other Person or Bodies carrying on Insurance Business   | (22,688,889)           | (47,501,525)                                      |
|     | Increase in Outstanding Premium   | (6,802,787)            | 666,470   |
|     | Increase in Income Tax Payable  | 8,417,892              | 869,647   |
|     | Decrease in S. Creditors (excluding unpaid Dividend)  | (5,614,474)            | 4,036,500   |
|     | Increase in Estimated Liability in respect of Outstanding Claim whether due or intimated  | 1,367,577              | 16,155,278  |
|     | Increase in Amount due to other person or   | 13,832,848             | 6,089,027   |
|     | bodies carrying on Insurance business   | 24,958,195             | (18,301,339)                                      |
|     | Inecrease in Premium Deposit  | 89,892,872             | 4,533,152   |
|     | Net Cash Flow from Operating Acitivities  |                        |   |
| В.  | Cash Flow from Investing Acitivities :  | tensional strategy (ST | 100 NEASSAN AND AND AND AND AND AND AND AND AND A |
|     | Purchase of Fixed Assets  | (10,928,426)           | (16,836,575)                                      |
|     | Increase in Capital Work-in-Progress (Building Project)   | (1,229,365)            | (10,212,522)                                      |
|     | Disposal of Investment & other assets   | 11,369,628             | 26,694,629  |
|     | Investment made during the year   | (23,579,055)           | (16,441,295)                                      |
|     | Net Cash Flow from Investing Activities   | (24,367,218)           | (16,795,763)                                      |
| C.  | Cash Flow from Financing Activities :   |                        |   |
|     | Loan Received from Bank   | 15,340,094             | 16,578,399  |
|     | Loan Repayment to Bank  | (21,467,780)           | (13,300,000)                                      |
|     | Dividend Paid   | (19,009,370)           | (21,857,221)                                      |
|     | Net Cash Flow from Financing Activities   | (25,137,056)           | (18,578,822)                                      |
|     | Decrease in Cash and Bank Balance (A+B+C)   | 40,388,598             | (30,841,433)                                      |
|     | Cash and Bank Balance at Opening  | 260,983,926            | 291,825,359                                       |
|     | Cash and Bank Balance at Closing  | 301,372,524            | 260,983,926                                       |
|     | → The state of th |                        |   |

A.K.M Rafiqui Islam Managing Director

Akbar Hossain Director Dated, Dhaka: April 29, 2004

**Abdul Monem** Director

Al-Haj Khalilur Rahman Chairman

# Notes on Accounts

For The Year Ended December 31, 2003

### A. General:

## Incorporation and Legal Form of the Company:

The company was incorporated as a public limited company on January 27, 1986, under the companies Act 1913. It commenced its commercial operation as on January 30, 1986.

The company is listed with both Dhaka and Chittagong Stock Exchange Limited as a Publicly traded company.

#### Nature of Business:

The primary objectives of the company are to carry on all kinds of insurance, guarantee and indemnity business.

# B. Significant Accounting Policies And Other Relevant Information:

i) The Company has adopted relevant International Accounting Standards as were adopted in Bangladesh under the title Bangladesh Accounting Standards (BAS) with reference to disclosures of accounting policies, valuation of investment such as long term and current investments.

### ii) Basis of Accounting:

The accounts have been prepared on a going concern basis under generally accepted accounting principles on historical cost convention.

#### iii) Basis of Presentation:

The Balance Sheet has been prepared in accordance with the regulations as contained in Part-I of the First Schedule. Revenue Account of each class of general insurance business has been prepared in accordance with the regulations as contained in Part-I of the Third Schedule and as per Form "F" as set forth in Part-II of Third Schedule of the Insurance Act, 1938 as amended from time to time.

## iv) Premium Income:

The total amount of premium earned on various classes of insurance business underwritten during the year, the gross amount of premium earned against various policies, the amount of re-insurance premium due to Sadharan Bima Corporation, the amount of re-insurance commission earned and the amount of claims less re-insurance settled during the year have all been duly accounted for in the books of account of the Company and while preparing the final statements of accounts, the effect of re-insurance accepted and re-insurance ceded as well as the effect of total estimated liabilities in respect of outstanding claims at the end of the year, whether due or intimated have also been duly reflected in order to arrive at the net underwriting profit for the year.

#### v) Interest on Statutory and other Investments:

Interest accrued on statutory investment of Tk. 45.00 lacs lying with Bangladesh Bank in the form of N.I.B.s has not been accounted for. But interest received from banks on STD

Accounts and FDR Accounts have been duly credited to the Profit and Loss Account after adjusting interest on OD A/C

# vi) Loss or Gain on Sale of Shares and Insvestment Income:

Loss or Gain on sale of shares and dividend debenture interest earned during the year have been shown in the Profit and Loss Account and the tax relief as well as the concession rate of tax as availed under the existing income tax law, have been given effect in the accounts.

## vii) Management Expenses:

Management expenses as charged to Revenue Accounts amounting to Tk. 108,033,676 is approximately 23.04% of gross premium of Tk. 468,742,154. The expenses have been apportioned @ 31.68% to Fire, 38.32% to Marine and 30% to Miscellaneous business as per Management decision.

## viii) Provision for Unexpired Risks:

Before arriving at the surplus of each class of business necessary provision for un-expired risks have been created at the rate of 50% on all business except on Marine Hull business for which the provision was made @ 100% of the total premium for the year 2003.

## ix) Reserve for Exceptional Loss:

Reserve for Exceptional Losses as appropriated out of current year's profit before tax amounts to Tk. 22,595,015 being 10% of the net premium earned during the year.

## x) Depreciation on Fixed Assets:

Depreciation on Fixed Assets has been charged on cost for full year as per Straight Line Method at the following rates:

# Category of Assets Rate of Depreciation

| Furniture and Fixtures        | 10% to 15% |
|-------------------------------|------------|
| Motor Vehicles                | 20%        |
| Office & Electrical Equipment | 15%        |
| Miscellaneous Items           | 20%        |

No depreciation has been charged on Building Project of the Company.

## xi) Outstanding Premium:

The outstanding premium appearing in the accounts was realized subsequently till February, 2004.

#### xii) Contingency Reserve:

The company has credited Contingency Reserve for Insurance Guarantees and tail ended insurance business against which there exists no re-insurance arrangement although there remain risk till the expiry of the Guarantee.

#### Xiii) Use of Estimate:

Preparation of Financial Statements in conformity with International Accounting Standards requires management to made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities if any at the date

of the financial statements and revenues and expenses during the year reported. Actual result could differ from those estimates. Estimates are used in accounting for certain items such as depreciation, outstanding claims, taxes, reserves etc.

xiv) Commission Expense:

This refers to agency commission paid to different parties for procurement of insurance business. As per order of the Controller of Insurance (dated February 10, 2002), however, payment of agency commission for procurement of insurance business has been fully withdrawn as of March 1, 2002. However the company charged Commission in to revenue Account as per Insurance Act, 1938, See-40 A(2)

xv) Issue of Bonus Share:

The company has transferred an amount of Tk. 23,790,000 (bonus share @ 25% of total paid up capital of Tk. 95,160,000) from share premium account to share capital account.

xvi) Others:

- Provision for Income Tax has been made in accordance with the best estimate of the management based on the prevailing Income Tax law.
- ii) During the year interest on investments in NIB and Debenture as well as dividend on shares have been accounted for as income on declaration basis.
- iii) Figures have been rounded off to the nearest Taka and previous year's figures have been re-arranged for the purpose of comparison, where felt necessary.

# C. Operation:

During the year under audit, the company earned gross premium of Tk. 468,742,154, which includes public sector business of Tk. 14,641,201. After ceding for re-insurance, the net premium stood at Tk. 225,950,156. Underwriting profit of Tk. 41,567,776 as against Tk. 40,992,287 in the previous year, worked out to be 18.40% of the net premium.

**Public Sector Business** 

Public Sector Business for four quarters upto June 2003 has been accounted for on the basis of statements received from SBC.

# D. Tax Assessment Position:

Income Tax Assessment of the Company has been completed upto Assessment year 2002-2003 (A/cs 31-12-2001) as per Assessment order.

# **Balance Sheet:**

## 01. National Investment Bond: Tk. 4,500,000

The amount represents 3-year National Investment Bond with a face value of Tk. 45.00 lacs held with Bangladesh Bank as Statutory deposit under Insurance Act, 1938.

Interest accrued on the investment has not been accounted for.

# 02. Shares and Debentures: Tk. 108,496,991

The movement of the balance is shown below:

| Particulars                                   |       | 2003        | 2002        |
|---|-------|-------------|-------------|
| Opening Balance                               |       | 85,622,326  | 89,897,105  |
| Add : Purchased during the year               |       | 23,579,055  | 16,441,295  |
|   |       | 109,201,381 | 106,338,400 |
| Less : Sales/Redemption during the year       |       | 9,337,581   | 22,653,328  |
|   |       | 99,863,800  | 83,685,072  |
| Add: Difference between marketprice and       |       |             |             |
| book value as on 31-12-2003                   |       | 8,633,191   | 1,937,254   |
| (Adjusted through Revaluation Reserve Account | t)    |             |             |
| Closing Balance at Market Value               | Taka: | 108,496,991 | 85,622,326  |

The company wise break-up of the above balance is as under:

# i) Shares : (Share in Public Limited Company)

| Name of the Company                        | No. of<br>Shares | Book<br>Value | Market Value<br>as on<br>31-12-2003  | Remarks    |
|--|------------------|---------------|--|------------|
| IFIC Bank Ltd.                             | 453              | 104,303       | 100,679  |            |
| Rupali Bank Ltd.                           | 325              | 41,519        | 42,819   |            |
| National Bank Ltd.                         | 10,709           | 2,553,471     | 2,438,975  |            |
| Dhaka Bank Ltd.                            | 800              | 175,150       | 201,000  |            |
| Prime Bank Ltd.                            | 4,100            | 582,700       | 785,925  |            |
| Southeast Bank Ltd                         | 2,750            | 541,969       | 666,188  |            |
| One Bank Ltd.                              | 3,000            | 493,966       | 568,500  |            |
| Bank Asia Ltd.                             | 250              | 25,000        | 25,000   |            |
| Oriental Bank Ltd.                         | 550              | 749,933       | 619,300  |            |
|  | 50,000           | 6,250,000     | 11,150,000   |            |
| Mutual Trust Bank Ltd.                     | 4,850            | 541,745       | 785,215  |            |
| BOC Bangladesh Ltd.                        | 21,120           | 1,040,160     | 649,440  |            |
| Tripti Industries Ltd.                     |                  | 5,500         | 7,020  |            |
| Green Delta Insurance Co. Ltd.             | 10<br>400        | 148,160       | 215,200  |            |
| Reliance Insurance Ltd.                    |                  |               | 10,000,000   | Not Quoted |
| nd. & Infrastructure Dev. Finance Co. Ltd. | 100,000          | 10,000,000    | 17,680   | NOT QUOTE  |
| United Leasing Co. Ltd.                    | 16               | 13,120        | 20,000,000   | Not Quoted |
| National Housing Finance & Investment Ltd. | 200,000          | 20,000,000    | THE RESIDENCE OF THE PARTY OF T | Not Quoted |
| Central Depository Bangladesh Ltd.         | 2                | 2,000,000     | 2,000,000  | Not Quoted |
| Confidence Cement Ltd.                     | 1,080            | 258,930       | 153,090  |            |
| Atlas Bangladesh Ltd.                      | 1,200            | 321,818       | 290,640  |            |
| AMCL (Pran)                                | 200              | 89,761        | 85,100   |            |
| Pioneer Insurance Co. Ltd.                 | 300              | 62,863        | 75,600   |            |
| 1st ICB Mutul Fund                         | 155              | 268,753       | 299,770  |            |
| 5th ICB Mutul Fund                         | 160              | 38,515        | 40,960   |            |
| 6th ICB Mutul Fund                         | 600              | 101,519       | 98,850   |            |
| 7th ICB Mutul Fund                         | 700              | 104,688       | 105,000  |            |
| First Lease International Ltd.             | 500              | 70,461        | 77,625   |            |
| Heidelberg Cement Bangladesh Ltd.          | 8,392            | 5,117,823     | 4,647,070  |            |
| Daffodials Computers Ltd.                  | 100,000          | 1,000,000     | 1,000,000  |            |
| Lafarge Surma Cement Ltd.                  | 108,549          | 10,000,000    |  |            |
| Keya Detergent Ltd.                        | 20,000           | 230,690       | 210,000  |            |
| Beximco Pharmaceuticals Ltd.               | 14,440           | 520,708       | 570,380  |            |
| Orion Infusion Ltd.                        | 7,000            | 458,500       | 512,750  |            |
| Square Pharmaceuticals Ltd.                | 525              | 314,719       | 458,640  |            |
| Beximco Infusion Ltd.                      | 1,023            | 206,257       | 220,201  |            |
| Eastern Housing Ltd.                       | 10,900           | 915,600       | 1,070,925  |            |
| Shinepukur Holding Ltd.                    | 400              | 17,200        | 12,400   |            |
| Monno Fabrics Ltd.                         | 167,000          | 14,487,250    | 13,067,750   |            |
| Dulamina Cotton Spinning Mills Ltd.        | 1,120            | 45,920        | 63,280   |            |
| Padma Textile Ltd.                         | 27,100           | 379,750       | 318,990  |            |
| Tallu Spinning Mills Ltd.                  | 390              | 32,760        | 39,000   |            |
| Ashraf Textile Mills Ltd.                  | 2,500            | 17,250        | 18,500   |            |
| Square Textile Ltd.                        | 25               | 633           | 1,078  |            |
| Usmania Glass Sheet Ltd.                   | 5                | 3,642         | 4,223  |            |
| Total: Taka (i)                            |                  | 80,332,706    | 88,965,897   |            |

The investment in National Housing Finance and Investment Ltd., Industrial & Infrastructure Development Finance Company Ltd. and Central Depository Bangladesh Ltd. are on account of purchase of Sponsor Shares of each of the Company amounting to Tk.20,000,000, Tk.10,000,000 & Tk. 2,000,000 respectively.

# ii) Debentures:

| Name of the Company                   | At Cost Less:<br>Redemption |
|---------------------------------------|-----------------------------|
| Bangladesh Export Import Company Ltd. | 1,660,000                   |
| Bangladesh Zipper Industries Ltd.     | 32,400                      |
| Beximco Fisheries Ltd.                | 1,161,194                   |
| Beximco Textile Ltd.                  | 2,177,500                   |
| Beximco Denims Ltd.                   | 10,000,000                  |
| Bangladesh Luggage Industries Ltd.    | 4,500,000                   |
| Total Taka (ii)                       | 19,531,094                  |
| Grand Total Taka (i+ii)               | 108,496,991                 |
|                                       |                             |

# 03. Outstanding Premium: Tk. 12,168,434

The balance represents outstanding premium on direct account, which have been realized subsequently till February 28, 2004. It is exclusive of Tk. 52,632,711 due from other Co-insurers shown separately in Note 4 below. The business wise break-up of the outstanding premium shown as above is given below:

| Particulars |       | 2003       | 2002      |
|-------------|-------|------------|-----------|
| Fire        |       | 4,464,350  | 423,308   |
| Marine      |       | 5,574,464  | 3,979,875 |
| Motor       |       | 1,622,500  | 905,511   |
| Misc.       |       | 507,120    | 56,953    |
|             | Taka: | 12,168,434 | 5,365,647 |
|             |       |            |           |

# 04. Amount due from other persons or bodies carrying on Insurance business: Tk. 132,150,668

The amount is made up as follows:

| Particulars  |       | 2003        | 2002        |
|--|-------|-------------|-------------|
| Co-Insurance Premium receivable (including refund premium)         |       | 52,632,711  | 37,469,462  |
| Amount due from SBC  |       | 57,311,283  | 49,729,860  |
| Co-Insurance Claim receivable from different Insurance companies : |       |             |             |
| Fire   |       | 4,344,055   | 4,431,879   |
| Marine   |       | 14,971,542  | 15,268,450  |
| Motor  |       | 967,421     | 1,076,718   |
| Misc.  |       | 1,923,656   | 1,485,410   |
|  | Taka: | 132,150,668 | 109,461,779 |

# 05. Interest, Dividend & Rent outstanding: Tk. 8,158,779

The balance is made up as follows:

| Particulars                   |          |       | 2003      | 2002      |
|-------------------------------|----------|-------|-----------|-----------|
| Dividend                      | (i)      |       | 160,516   | 104,041   |
| Debenture Interest            | (ii)     |       | 7,998,263 | 8,128,966 |
|                               |          | Taka: | 8,158,779 | 8,233,007 |
| i) Dividend: Tk. 160,516      |          |       |           |           |
| This is made-up as under:     |          |       |           |           |
| Name of Company               |          |       | Amount    |           |
| Eastern Housing               |          |       | 109,000   |           |
| Metro Spinning Mills Ltd.     |          |       | 600       |           |
| Beximco Fisheries Ltd.        |          |       | 50,916    |           |
|                               |          | Taka: | 160,516   |           |
| ii) Debenture Interest: Tk. 7 | ,998,263 |       |           |           |
| This is made-up as under:     |          |       |           |           |
| Name of Company               |          |       | Amount    |           |
| Bangladesh Export Import      | Co. Ltd. |       | 421,610   |           |
| Beximco Textile Ltd.          |          |       | 1,153,918 |           |
| Beximco Denims Ltd.           |          |       | 5,299,280 |           |
| Beximco Fisheries Ltd.        |          |       | 598,455   |           |
| Bangladesh Luggage Ltd.       |          |       | 525,000   |           |
|                               |          | Taka: | 7,998,263 |           |

All of the above balance is old since long and an amount of Tk. 130,703 only has been received from Beximco Synthetics Ltd. during the year under audit.

# 06. Sundry Debtors: Tk. 23,279,249

The balance is made-up as follows:

| Particulars                         |                          | 2003       | 2002                      |
|-------------------------------------|--------------------------|------------|---------------------------|
| Advance against expenses            |                          | 1,141,462  | 978,092                   |
| Advance against rent                | (i)                      | 5,028,717  | 5,247,725                 |
| Advance against salary              | UZAR                     | 174,565    | 259,645                   |
| Advance against investment          | (ii)                     | 2,097,500  | 12,097,500                |
| Advance against Motor Cycle         | CITA                     |            | 15,806                    |
| House Building Loan                 |                          | 5,123,260  | 4,362,096                 |
| Receivable from Rhone Polence again | nst Building Maintenance | 1,892,601  | A 141.4-12.2 (F. 12.11.2) |
| Security Deposit                    |                          | 499,080    | 264,000                   |
| Group Insurance Premium (due froi   | m employees)             | 594,786    | 203,724                   |
| Jamuna Resort Limited               | (iii)                    | 6,727,278  | 6,727,278                 |
| Pragati Life Insurance Co. Ltd.     | 3546                     |            | 2,219,082                 |
|                                     | Taka:                    | 23,279,249 | 32,374,948                |

# i) Advance against Rent: Tk. 5,028,717

Advance against rent relates to advance paid for office rent of branch offices in different locations of the country. This is made-up as under:

| Opening Balance<br>Add: Advance paid during the year   |  | 5,247,725<br>1,046,800 |
|--|--|------------------------|
| The state of the s |  | 6,294,525              |
| Less: Adjusted during the year   |  | 1,265,808              |
| Closing Balance  | Та   | ka: 5,028,717          |
| ii) Advance Against Investment: Tk. 2,097<br>This is made-up as under:   | 7,500  |                        |
| Opening Balance  |  | 12,097,500             |
| Less: Transferred to Investment Account<br>(100,000 Shares @ 100 of Lafarge Surma C  | A CONTRACTOR OF THE PARTY OF TH | 10,000,000             |
|  |  | ka: 2,097,500          |
| ICB against Bridge Financing   | (a)  | 97,500                 |
| Other advence against share  | (b)  | 2,000,000              |
|  |  | ka: 2,097,500          |

- (a) This is an old balance since 1991 towards bridge finance contribution under the leadership of I.C.B. The amount has not been realized till the date of audit.
- (b) This is an old balance carried forward from last year.

## iii) Jamuna Resort Ltd.: Tk. 6,727,278

This is an old balance carried forward from last year. The amount spent for Bangabandhu Bridge Tourism Development Project is on account of preparatory action taken in connection with meeting the expenses relating to financial bids for the work of the project and miscellaneous development work under taken subsequently.

## 07. Advance Payment of Tax: Tk. 10,495,786

The entire balance relates to Accounting year ended on 31-12-2003 (Assessment year

2004-2005). This is made-up as under:

| AIT Deducted on Account of              |       | 2003       | 2002      |
|---|-------|------------|-----------|
| Deducted at Source from FDR Interest    |       | 1,773,280  | 1,835,580 |
| Deducted at Source from STD Interest    |       | 268,627    | 235,957   |
| Deducted at Source from Dividend Income |       | 501,054    | 580,879   |
| Deducted at Source from Office Rent     |       | 952,825    | 429,692   |
| Advance Tax Paid                        |       | 7,000,000  | 500,000   |
|   | Taka: | 10,495,786 | 3,582,108 |

The entire amount is eligible for adjustment towards the settlement of Tax liability on finalization of assessments. The provision for income tax during the year being Tk.12,000,000, the balance amount of the tax payable for the year needs to be paid before filing of the return.

#### 08. Fixed Deposit Account : Tk. 254,302,632

| Particulars                       |       | 2003        | 2002        |
|-----------------------------------|-------|-------------|-------------|
| Opening Balance                   |       | 237,702,632 | 210,902,632 |
| Add: Addition during the year     |       | 16,600,000  | 26,800,000  |
|                                   |       | 254,302,632 | 237,702,632 |
| Less : Encashment during the year |       |             |             |
| Closing Balance                   | Taka: | 254,302,632 | 237,702,632 |

Interest on FDR is accounted for on cash basis as per usual practice.

# 09. STD & Current Account: Tk. 42,070,378

The balance has been arrived at as under:

| Particulars   |                | 2003        | 2002         |
|---|----------------|-------------|--------------|
| STD Account   |                | 36,192,492  | 32,695,112   |
| Current Account (OD)  | (i)            | (1,904,497) | (18,247,509) |
| Current Account   | (ii)           | 178,732     | 520,250      |
| Foreign Currency Account  | (iii)          | 7,603,651   | 3,409,206    |
|   | Taka:          | 42,070,378  | 18,377,059   |
| <ul> <li>i) This includes the following bank according</li> </ul> | ounts:         |             |              |
| a) National Bank Ltd., Dilkusha Branch                            | CD A/C # 71841 | (22,848)    |              |
| b) National Bank Ltd., Dilkusha Branch                            | CD A/C # 71338 | (1,644,002) |              |
| c) Dhaka Bank Ltd., Kawran Bazar, CD                              | A/C # 15000628 | (237,647)   |              |
|   | Taka:          | (1,904,497) |              |

- a) Balance as per Bank book stands at Tk. (32,848) after reconciliation.
- b) Balance as per Bank book stands at Tk. (1,654,002) after reconciliation.
- c) Balance has been reconciled with bank statement balance of Tk.197,360. The difference is due to a wrong posting by the bank in the amount of Tk.200,000 and also outstanding cheque written in November-December 2002 in the amount of Tk. 235,007.

#### ii) This includes the following bank accounts:

| a) National Bank Ltd., Agrabad Branch, CD-3440               | 85,906  |
|--|---------|
| b) Uttara Bank Ltd., Corporate Branch, CD-11004204           | 26,321  |
| c) Standard Chartered Bank Ltd.,                             | 36,572  |
| d) Uttara Bank Ltd., Kawran Bazar Branch, CD-732             | 1,000   |
| e) Premier Bank Ltd., Kawran Bazar Branch, CD A/C # 11000016 | 520     |
| f) Uttara Bank Ltd., Kawran Bazar Branch, CD-881             | 28,413  |
| Taka:  | 178,732 |

#### iii) This includes the following bank accounts:

|  | In US \$   | Tk. Rate/\$ | In BDT       |
|--|------------|-------------|--------------|
| Standard Chartered Bank, A/C # 01-1109278-01 | 103,374.13 | 58.55       | 6,052,555.31 |
| Standard Chartered Bank, A/C # 01-1632205-01 | 26,491.83  | 58.55       | 1,551,096.65 |
| Total:                                       | 129,865.96 |             | 7,603,651.96 |
|  |            |             |              |

## 12. Fixed Assets at cost: Tk. 63,812,761

Details break-up of Fixed Assets is given below:

| Particulars   | Furniture and Fixture              | Office and<br>Electrical<br>Equipment | Motor<br>Vehicles                      | Other<br>Assets   | Total                                  |
|---|------------------------------------|---------------------------------------|--|-------------------|--|
| As at 1st January, 2003<br>Addition during the year 2003<br>Disposal of Fixed Assets  | 23,071,441<br>723,010<br>(3,000)   | 14,180,082<br>745,042<br>(168,600)    | 22,347,054<br>3,846,935<br>(1,860,447) | 897,388<br>33,856 | 60,495,965<br>5,348,843<br>(2,032,047) |
| Cost as at December 31, 2003  | 23,791,451                         | 14,756,524                            | 24,333,542                             | 931,244           | 63,812,761                             |
| Depreciation :<br>As at 1st January, 2003<br>Charged for the year 2003<br>Depreciation adjustment for<br>disposal of Fixed Assets | 10,641,001<br>1,616,529<br>(3,000) | 11,035,576<br>1,255,429<br>(168,600)  | 17,104,058<br>1,783,291<br>(1,843,413) | 806,910<br>46,380 | 39,587,545<br>4,701,629<br>(2,015,013) |
| Depreciation as at 31-12-2003   | 12,254,530                         | 12,112,405                            | 17,043,936                             | 853,290           | 42,274,161                             |
| Written down value as at 31-12-2003   | 11,536,921                         | 2,634,119                             | 7,289,606                              | 77,954            | 21,538,600                             |

## 13. Joint Venture Building Project: Tk. 175,294,893

The break-up of the Cost of the Joint Venture Building Project with Rhone Poulenc Rorer (BD) Ltd. is given below:

| Particulars  |       | 2003        | 2002        |
|--|-------|-------------|-------------|
| Opening Balance  |       | 174,065,528 | 163,853,006 |
| Add : Addition of Cost less adjustment during the year |       | 1,229,365   | 10,212,522  |
| Closing Balance  | Taka: | 175,294,893 | 174,065,528 |

Joint Venture Building is yet to be registered in the name of the company.

# 14. Issued, Subscribed & Paid up Capital: Tk. 118,950,000

The balance represents:

| Particulars   | 2003        | 2002       |
|---|-------------|------------|
| 610,000 ordinary shares of Tk. 100 each fully paid up in cash   | 61,000,000  | 61,000,000 |
| 122,000 Ordinary Shares of Tk. 100 each fully paid up as Bonus share (5:1) allotted during 1997   | 12,200,000  | 12,200,000 |
| 219,600 Ordinary shares of Tk. 100 each fully paid up as Bonus share (10:3) allotted during 2002 (Out of General Reserve Balance at 31-12-2001) | 21,960,000  | 21,960,000 |
| 237,900 Ordinary shares of Tk. 100 each fully paid up as Bonus share (4:1) allotted during 2003 (Out of Share Premium Balance at 31-12-2002)    | 23,790,000  |            |
| Taka:   | 118,950,000 | 95.160.000 |

The category wise shareholdings as on 31-12-2003 is noted below:

| Category of Shareholders  | No. of Shares |
|---|---------------|
| 1. Sponsors & Director of Group-A (50%)   | 594,750       |
| 2. General Public (23.14 %)   | 275,283       |
| 3. Financial Institutions and Other (including ICB & ICDDRB Endowment Fund) (14.94 %) | 177,658       |
| 4. Limited Companies (11.92%)   | 141,809       |
| Total:  | 1,189,500     |

# 10. Cash and Stamp in hand: Tk. 4,999,514

The break-up of the above balance is as under:

| Particulars                       |       | 2003      | 2002      |
|-----------------------------------|-------|-----------|-----------|
| Petty Cash Account at Head Office |       | 808,733   | 713,559   |
| Petty Cash Account with Branches  |       | 3,860,183 | 4,125,866 |
| Stamp in Hand                     |       | 330,598   | 64,810    |
|                                   | Taka: | 4,999,514 | 4,904,235 |

Physical count of cash and stamp at Head Office have been done as on December 31, 2003. The management has furnished certificate confirming the position of Tk. 3,860,183 difference branches located throughout the country.

# 11. Land (free hold): Tk. 356,038,311

The break-up of the above balance is as under:

| Particulars   | 2003        | 2002        |
|---|-------------|-------------|
| Opening balance   | 296,469,582 | 295,800,731 |
| Less: Adjustment with Note - 11(a)                                      | 69,774      | 590         |
| Control Control Consequent St. Harbours Control Appetition - 2011 Facts | 296,399,808 | 295,800,731 |
| Add: Expenses :<br>(i). At Panthapath land, Kawran Bazar                |             |             |
| (Legal Expenses and Salary of Security Personnel)                       | 49,055      | 212,823     |
| (ii) Khilkhet land (Registration & Other Expenses)                      | -           | 456,028     |
| (iii) Value Addition on revaluation of Panthapath Land                  | 59,589,448  | ( a)        |
| Closing Balance Taka:   | 356,038,311 | 296,469,582 |

The value of the land (Panthapath) has been revalued on the basis of survey report dated April 17, 2004 of G.K. Adjusters Ltd. 66 Dilkusha C/A, Dhaka-1000.

#### 11(a). Land at Gulshan: Tk. 57,197,623

The break-up of the above balance is as under:

| Particulars                                  |       | 2003       | 2002       |
|--|-------|------------|------------|
| Opening Balance                              |       | 51,597,321 | 45,151,713 |
| Add: Adjustment with Note-11                 |       | 69,774     | 586        |
| Interest on Loan for procurement of the Land | d     | 5,473,497  | 6,445,608  |
| Expenses (Boundary Wall)                     |       | 57,031     | 320        |
| Closing Balance                              | Гака: | 57,197,623 | 51,597,321 |
|  |       |            |            |

The details of the land purchased is as under:

Plot No. NW(H)7, Holding No. 7, Road No. 51/54, Gulshan R/A-2, Dhaka.

# i) Group-A

| Class Interval | No. of Shares | No.of<br>Share<br>Holders | Total<br>Holdings % | % of Total<br>Paid-up<br>Capital |
|----------------|---------------|---------------------------|---------------------|----------------------------------|
| 1-500          |               | 470                       | 10.71               |                                  |
| 501-1000       | 2             | -                         | - /                 | 2                                |
| 1001-5000      | 24,085        | 8                         | 4.05                | 2.02                             |
| 5001-10000     | 152,484       | 17                        | 25.64               | 12.82                            |
| 10001-20000    | 113,165       | 7                         | 19.03               | 9.51                             |
| 20001-50000    | 305,016       | 11                        | 51.28               | 25.65                            |
| Total of (i)   | 594,750       | 43                        | 100.00              | 50.00                            |

# ii) Group-B

| Grand Total (i + ii) | 1,189,500 | 1,197 | -      | 100.00 |
|----------------------|-----------|-------|--------|--------|
| Total of (ii)        | 594,750   | 1,154 | 100.00 | 50.00  |
| 20001-50000          | 258,593   | 6     | 43.47  | 21.74  |
| 10001-20000          | 22,070    | 2     | 3.71   | 1.85   |
| 5001-10000           | 36,824    | 6     | 6.19   | 3.09   |
| 1001-5000            | 133,553   | 62    | 22.45  | 11.23  |
| 501-1000             | 34,359    | 50    | 5.77   | 2.88   |
| 1-500                | 109,351   | 1,028 | 18.41  | 9.21   |

# 15. Contingency Reserve for Insurance Guarantees & Tail ended Insurance Business: Tk. 105,869,651

| Particulars                                   | 2003          | 2002        |
|---|---------------|-------------|
| Reserve against unexpired Guarantees          | 87,080,441    | 87,080,441  |
| Reserve against Tail ended Insurance Business | 18,789,210    | 18,789,210  |
| Taka  | : 105,869,651 | 105,869,651 |

# 16. Revaluation Reserve: Tk. 157,226,598

This balance is made up as under:

| Particulars   |       | 2003        |
|---|-------|-------------|
| Opening Balance   |       | 89,003,959  |
| Add: Apreciated value of shares (88,965,897-80,332,706) |       | 8,633,191   |
|   |       | 97,637,150  |
| Add: Revaluation of Panthapath Land                     |       | 59,589,448  |
|   | Taka: | 157,226,598 |

## 17. General Reserve: Tk. 264,728

The above balance is made up as follows:

| 2003    |
|---------|
| 264,728 |
| -       |
| 264,728 |
| -       |
| 264,728 |
| 3       |

# 18. Premium Deposit: Tk. 47,732,604

The amount represents the adjusted balance of premium as received against Cover Notes over the years for which policies have not been issued within 31st December, 2003. The balance is made up as under:

| Particulars                          |       | 2003       |
|--------------------------------------|-------|------------|
| Deposit Premium on Marine Cover note |       | 39,558,178 |
| Stamp Duty                           |       | 8,174,426  |
|                                      | Taka: | 47,732,604 |
|                                      |       |            |

# Estimated Liabilities in respect of outstanding claims whether due or intimated: Tk. 112,755,915

The break-up of the amount is noted below:

| Particulars |       | 2003        | 2002        |
|-------------|-------|-------------|-------------|
| Fire        |       | 37,345,167  | 40,471,503  |
| Marine      |       | 37,628,369  | 39,308,480  |
| Motor       |       | 21,150,655  | 23,752,355  |
| Misc.       |       | 16,631,724  | 7,856,000   |
|             | Taka: | 112,755,915 | 111,388,338 |
|             |       |             |             |

#### Amount due to other persons or bodies carrying on Insurance Business: Tk. 61,818,477

The break-up of the amount is given below:

| Particulars                            | 2003   | 2002       |
|--|--|------------|
| Amount due to SBC (Port-folio Premium) | -  | 9,838,361  |
| Payable against Co-Insurance Premium   | 44,941,164   | 37,308,093 |
| Overseas Re-Insurer                    | 15,747,931   | 2          |
| Co-Insurance Claim                     | 1,129,382  | 839,175    |
| Taka                                   | 61,818,477   | 47,985,629 |
|  | Commence of the Commence of th |            |

# 21. Loan from Bank for Building Project (Secured): Tk. 68,350,836

The balance is made-up as under:

| Particulars                             |       | 2003       | 2002       |
|---|-------|------------|------------|
| Opening Balance                         |       | 72,452,019 | 74,619,228 |
| Interest charges upto December, 2003    |       | 9,291,597  | 10,127,791 |
| Bank charges and Excise Duty            |       | 5,000      | 5,000      |
|   |       | 81,748,616 | 84,752,019 |
| Less : Adjusted/Payment during the year |       | 13,397,780 | 12,300,000 |
| Closing Balance                         | Taka: | 68,350,836 | 72,452,019 |
|   |       |            |            |

# 21(a) Loan from Bank for Gulshan land (Secured): Tk. 48,570,818

This is on account of Loan from National Credit and Commerce Bank Ltd., Motijheel Branch, Dhaka under the Account SOD-01403893 (Land) for procurement of land in Gulshan, Dhaka.

| Particulars  |       | 2003       | 2002   |
|--|-------|------------|--|
| Opening Balance  |       | 50,597,321 | 45,151,713   |
| Add: Interest charged upto December, 2003  |       | 6,040,997  | 6,443,108  |
| Bank charge and Excise Duty  |       | 2,500      | 2,500  |
| Annual Control of the |       | 56,640,818 | 51,597,321   |
| Less: Payment during the year  |       | 8,070,000  | 1,000,000  |
| Closing Balance  | Taka: | 48,570,818 | 50,597,321   |
| 그렇게 하다하는 귀하는 가라면서 얼마되었다.   |       |            | and the same of th |

## 22. Sundry Creditors: Tk. 27,233,389

The balance is made-up as follows:

| Particulars                    |       | 2003       | 2002       |
|--------------------------------|-------|------------|------------|
| Payable against Expenses (i)   |       | 12,184,665 | 10,790,057 |
| Provident Fund                 |       | 127,589    | 158,490    |
| Income Tax deduction (ii)      |       | 1,858,931  | 1,904,673  |
| VAT payable (iii)              |       | 4,766,287  | 4,145,000  |
| Unpaid dividend (iv)           |       | 532,958    | 510,328    |
| Received against Security      |       | 3,296,000  | 3,496,000  |
| Tax deduction against Rent     |       | 48,980     | 48,980     |
| Vat deduction against Bills    |       | 56,628     | 63,390     |
| Advance Rent received (v)      |       | 4,164,550  | 11,540,733 |
| Provident Fund Loan Deduction  |       | 145,008    | 156,586    |
| Tax deduction against bills    |       | 19,932     | 17,044     |
| Share Application              |       | 14,000     | 14,000     |
| Pragati Life Insurance Limited |       | 6,900      | 3          |
| Others                         |       | 10,961     | 9,952      |
|                                | Taka: | 27,233,389 | 32,855,233 |

#### i) Payable against Expenses: Tk. 12,184,665

This is made up of the following:

| Particulars                  | Amount     |
|------------------------------|------------|
| Company's Contribution to PF | 230,104    |
| Incentive Bonus              | 7,545,009  |
| Honurarium                   | 2,185,000  |
| Audit Fee                    | 475,000    |
| Rhone Poulance (House Rent)  | 1,749,552  |
| Taka:                        | 12,184,665 |

#### ii) Income Tax deduction: Tk. 1,858,931

Income Tax deduction at source amounting to Tk. 1,858,931 includes Tk. 1,653,104 as Income Tax deduction from Dividend paid to the Shareholders, which has been deposited to Bangladesh Bank subsequently.

#### iii) VAT Payable: Tk. 4,766,287

VAT payable in the amount of Tk. 4,766,287 represents VAT for the month of December 2003 which has been deposited into Bangladesh Bank subsequently. No provision has been made for additional demand for VAT as per VAT audit.

#### iv) Unpaid Dividend: Tk. 532,958

This represents balance of unpaid dividend from year to year.

#### v) Advance Rent Received: Tk. 4,164,550

This balance will be adjusted over the period of lease from rental income.

#### 23. Provision for Income Tax: Tk. 21,489,024

The amount includes Tk. 12,000,000 being Income Tax provision for accounting year ended on 31st December, 2003 (Assessment year 2004-2005).

The make-up of the balance of provision is noted below:

| Particulars                           | 2003       | 2002       |
|---------------------------------------|------------|------------|
| Opening balance                       | 13,071,132 | 12,201,485 |
| Less : Paid/Adjusted during the year  |            |            |
| (for Asstt. year 2002-03)             | 3,582,108  | 7,590,813  |
|                                       | 9,489,024  | 4,610,672  |
| Less : Cash paid                      |            | 2,039,540  |
|                                       | 9,489,024  | 2,571,132  |
| Add: Provision made for the year 2002 |            |            |
| (Asstt. year 2003-04)                 | 12,000,000 | 10,500,000 |
| Closing Balance Taka:                 | 21,489,024 | 13,071,132 |

#### 24. Proposed Dividend: Tk. 23,790,000

The amount has been appropriated out of surplus available for distribution @ 20% on paidup capital of Tk. 118,950,000 as on 31-12-2003 as per recommendation of the Board. The Board of Directors has also recommended a stock dividend of 27% payable to the existing shareholders, out of Share Premium Account of the Company.

# **Profit and Loss Account**

# 25. Underwriting Profit: Tk. 41,567,776

# i) The summarized position of net underwriting profit earned during the year 2003 is as follows:

| Particulars  | Fire                    | Marine                  | Motor & Misc.           | 2003                        | 2002         |
|--|-------------------------|-------------------------|-------------------------|-----------------------------|--------------|
| Premium Income :   |                         |                         |                         |                             |              |
| A) Gross Premium   | 173,773,708             | 178,028,726             | 116,939,720             | 468,742,154                 | 350,389,058  |
| B) Re-Insurance premium Ceded  | 114,700,696             | 79,853,438              | 48,237,864              | 242,791,998                 | 173,914,513  |
| C) Net Premium (A-B) Taka:   | 59,073,012              | 98,175,288              | 68,701,856              | 225,950,156                 | 176,474,545  |
| Direct Expenses :  |                         |                         |                         |                             |              |
| D) Commission {(Net of Re-Insurance  |                         |                         |                         |                             |              |
| Accepted and Ceded (Net) Note-25 (ii)}   | (21,557,478)            | 16,903,433              | 4,546,085               | (107,960)                   | (35,557,226) |
| E) Claim settled & provided {(Net) (Note-25 (iii))   | 13,075,052              | 8,174,377               | 30,238,317              | 51,487,746                  | 67,501,497   |
| F) Management Expenses   | 34,224,632              | 41,408,486              | 32,400,558              | 108,033,676                 | 101,436,459  |
| G) Allocation of Management Expenses   | 31.68%                  | 38.32%                  | 30%                     | 100%                        | 100%         |
|  |                         |                         |                         | TOTAL COLUMN                |              |
|  | 25,742,206              | 66,486,296              | 67,184,960              | 159,413,462                 | 133,380,730  |
| H) Total Direct expenses (D+E+F)   | 25,742,206              | 66,486,296              | 67,184,960              | 159,413,462                 | 133,380,730  |
| H) Total Direct expenses (D+E+F)     Adjusted Fund balance for unexpired risk (opening balance less closing balance) | 25,742,206 (12,822,222) | 66,486,296 (15,488,101) | 67,184,960<br>3,341,405 | 159,413,462<br>(24,968,918) | (2,101,528)  |

## ii) Commission (Net): Tk. (107,960)

| Particulars                                    | Fire         | Marine     | Motor & Misc. | 2003       | 2002         |
|--|--------------|------------|---------------|------------|--------------|
| Commission paid on Direct Business             | 26,544,850   | 23,012,380 | 12,104,401    | 61,661,631 | 30,163,967   |
| Commission paid on Re-Insurance Accepted       | 321,638      | *          | 30,707        | 352,345    | 755,853      |
|  | 26,866,488   | 23,012,380 | 12,135,108    | 62,013,976 | 30,919,820   |
| Less : Commission earned on Re-insurance ceded | 48,423,966   | 6,108,947  | 7,589,023     | 62,121,936 | 66,477,046   |
| Net Commission Taka:                           | (21,557,478) | 16,903,433 | 4,546,085     | (107,960)  | (35,557,226) |

# iii) Claim settled (Net): Tk. 51,487,746

| Particulars  | Fire       | Marine      | Motor & Misc. | 2003        | 2002        |
|--|------------|-------------|---------------|-------------|-------------|
| Gross Claim  | 57,298,294 | 153,525,756 | 43,962,929    | 254,786,979 | 126,644,594 |
| Less : Salvage Received                                  |            | 4           | •             |             |             |
|  | 57,298,294 | 153,525,756 | 43,962,929    | 254,786,979 | 126,644,594 |
| Less : Re-Insurance claim recovery                       | 41,096,906 | 143,671,268 | 19,898,636    | 204,666,810 | 75,298,375  |
| Paid during the year                                     | 16,201,388 | 9,854,488   | 24,064,293    | 50,120,169  | 51,346,219  |
| Add: Outstanding Claim at the end of the year            |            |             |               |             |             |
| whether due or intimated (Company s Share)               | 37,345,167 | 37,628,369  | 37,782,379    | 112,755,915 | 111,388,338 |
|  | 53,546,555 | 47,482,857  | 61,846,672    | 162,876,084 | 162,734,557 |
| Less : Outstanding Claim at the end of the previous year | 40,471,503 | 39,308,480  | 31,608,355    | 111,388,338 | 95,233,060  |
| Net Claim Taka:  | 13,075,052 | 8,174,377   | 30,238,317    | 51,487,746  | 67,501,497  |

# 26. Interest Received and Accrued: Tk. 19,726,937

The amount is made-up as follows:

| Particulars                           | 2003       | 2002       |
|---------------------------------------|------------|------------|
| Interest on FDR                       | 17,732,800 | 18,357,800 |
| Interest on STD Accounts              | 2,679,817  | 2,560,128  |
|                                       | 20,412,617 | 20,917,928 |
| Less: Interest adjusted on OD Account | 685,680    | 553,878    |
| Taka:                                 | 19,726,937 | 20,364,050 |

# 27. Dividend and Debenture Interest (Gross): Tk. 5,348,248

The break-up of the above amount is as follows:

| 2003      | 2002      |
|-----------|-----------|
| 3,953,515 | 3,883,088 |
| 1,394,733 | 259,399   |
| 5,348,248 | 4,142,487 |
|           | 1,394,733 |

## i) Debenture Interest: 1,394,733

| Name of the Company     | Interest received during the year |           |  |
|-------------------------|-----------------------------------|-----------|--|
| Beximco Synthetic Ltd.  | 382,233                           |           |  |
| Magura Paper Mills Ltd. | 1,012,500                         |           |  |
|                         | Taka:                             | 1,394,733 |  |

# 28. Registration Renewal Fee: Tk. 525,030

The balance represents the amount deposited to Bangladesh Bank against renewal of Fire, Marine and Miscellaneous insurance business as per Section-3A of Insurance Act, 1938.

#### 29. Audit Fee: Tk. 255,000

| Particulars                                 | 2003    | 2002    |
|---|---------|---------|
| Statutory Audit (provision during the year) | 175,000 | 150,000 |
| Special Audit (provision during the year)   | 80,000  | 120,000 |
| Taka  | 255,000 | 270,000 |

# 30. Net Profit for the year and its appropriation:

| Particulars  | 2003       | 2002       |
|--|------------|------------|
| Underwriting Profit as per Revenue Accounts  | 41,567,776 | 40,992,287 |
| Interest Income & Dividend   | 25,075,185 | 24,506,537 |
| Other Income (including against gain on sales of shares)   | 7,276,648  | 5,059,961  |
|  | 73,919,609 | 70,558,785 |
| Less: Expenses of Management   |            |            |
| (not related to any fund or account)   | 15,504,182 | 14,170,617 |
| Net profit for the year  | 58,415,427 | 56,388,168 |
| Less : Reserve for Exceptional Losses  |            |            |
| (10% of Net Premium) tax free  | 22,595,015 | 17,647,454 |
|  | 35,820,412 | 38,740,714 |
| Add : Surplus brought forward  | 734,472    | 525,758    |
| And the second of the second o | 36,554,884 | 39,266,472 |
| Less:  |            |            |
| i) Tax provision for Assessment year   |            |            |
| (2003-2004) A/C 31-12-2003   | 12,000,000 | 10,500,000 |
| ii) General Reserve  | -          | 9,000,000  |
| iii) Balance availlable for distribution   | 24,554,884 | 19,766,472 |
| iv) Dividend Paid  | 23,790,000 | 19,032,000 |
| Surplus Carried forward Taka :   | 764,884    | 734,472    |

# 31. Contingent Liability:

- a) During the year an amount of Tk. 1,110,699 was earned as premium against 22 Guarantees issued but there was no re-insurance arrangement against guarantees so issued.
- i) As on 31-12-2003 financial Guarantees amounted to Tk. 85 million (app), which will expire on different dates during 2004.
  - Money suits for Tk. 127,260,892 was pending as on 31-12-2003 for Marine Insurance (Cargo) Claims which the company disputed and so not accounted for.

(A. WAHAB & CO.) Chartered Accountants

# Form-AA Classified Summary Of Assets As At December 31, 2003

Book Value Class of Assets 4,500,000 National Investment Bond (Held with BD Bank) 88,965,897 Shares at market value 19,531,094 Debentures (at cost) 296,373,010 Cash on Fixed Deposit, STD and Current A/c with banks 4,999,514 Cash & Stamps in hand 144,319,102 Outstanding Premium and other dues 8,158,779 Interest accrued but not received 33,775,035 Sundry Debtors, Advance & Deposits 269,400 Stock of Printing Materials in hand (at cost) 413,235,934 Land 63,812,761 Fixed Assets (at cost) 175,294,893 Joint Venture Building Project 1,253,235,419 Taka:

The cost of Fixed Assets is inclusive of Tk. 23,791,451 on account of Furniture & Fixtures Accumulated depreciation on Fixed Assets amounting to Tk. 42,274,161 has been shown under Depreciation Fund Account and not deducted from the cost of fixed assets shown above.

A.K.M Rafiqui Islam Managing Director Akbar Hossain Director

Abdul Monem Director

Al-Haj Khalilur Rahman Chairman (A. Wahab & Co.) Chartered Accountants

Dated: Dhaka, April 29, 2004

# **Directors' Certificate**

As per Regulations contained in the First Schedule of the Insurance Act, 1938 as amended as per Section 40-C of the said Act, we certify that :

The value of investments in shares have been taken at market value and debentures at cost and the quoted value there of mentioned wherever available.

The values of all assets as shown in the Balance Sheet and as classified on Form AA annexed have been duly reviewed as at 31st December, 2003 and in our belief, the said assets have been set forth in the Balance Sheet at amounts not exceeding their realizable or market values under the several headings as enumerated in the annexed form.

All expenses of management, wherever incurred and whether incurred directly or indirectly in respect of Fire, Marine, Motor and Miscellaneous Insurance Business have been duly debited to the related Revenue Accounts and Profit & Loss Account.

A.K.M. RafiquI Islam Managing Director Akbar Hossain Director Abdul Monem Director Al-Haj Khalilur Rahman Chairman

# **BRANCH OFFICES**

# **DHAKA DIVISION**

| 01  | Dilkusha Branch<br>76, Dilkusha C/A,<br>Dhaka.   | Mr. Mahboob Uddin Ahmed<br>Sr. Executive Vice President | 9567861<br>Fax: 9551685<br>Res: 9338126                |
|-----|--|---|--|
| 02. | Imamganj Branch<br>31, Mitford Road<br>Imamganj, Dhaka.  | Mr. Nazrul Islam Talukder<br>Branch Incharge            | 7319818<br>0189-288291                                 |
| 03. | Narayanganj Branch<br>150, B.B. Sarak,<br>Narayanganj.   | Mr. Farid Ahmed<br>Deputy Vice President                | 9712646<br>0171-561368                                 |
| 04. | Sadarghat Branch<br>32-ka, Liakat Avenue<br>Dholaikhal, Dhaka.                                     | Mr. Md. Liaquat Ali Khan<br>Branch Incharge             | 7113066<br>0174-017464                                 |
| 05. | Narsingdi Branch<br>Islam Plaza,<br>Sadar Road, Narsingdi  | Mr. Md. Jasim Uddin<br>Branch Incharge                  | 63009<br>011-071258                                    |
| 06. | <b>Tejgaon Branch</b><br>100, Kazi Nazrul Islam<br>Avenue, Kawran Bazar, Dhaka.                    | Mr. Md. Abdul Alim Khan<br>Branch Incharge              | 8130173<br>0171-696343                                 |
| 07. | Banga Bandhu Avenue Br.<br>13, B,B,Avenue,Dhaka.   | Mr. Khondaker Zafor Sadeque<br>Vice President           | 9566389<br>Res: 8610299<br>019-342422                  |
| 08. | Elephant Road Branch<br>Rajdhani Complex<br>237/2, New Elephant Road, Dhaka.                       | Mr. Sharif Mustaba<br>Senior Vice President             | 9661349<br>Fax: 8616023<br>0189-238198<br>Res: 8615028 |
| 09. | Motijheel Branch<br>Sena Kalyan Bhaban,<br>Room No-1306,(13th Floor)<br>195, Motijheel C/A, Dhaka. | Mr. Ali Fathker (kollol)<br>Asstt. Vice President       | 7115066<br>Fax: 9556415<br>Res: 8021464<br>0173-002412 |
| 10. | Biman Bhaban Branch<br>100, Motijheel C/A,<br>Dhaka-1000.  | Mr.S.M.B. Shameem<br>Senior Vice President              | 7169618<br>Fax: 9570424<br>019-351699                  |

| 11. V.I.P Road Branch<br>69/1 (New) Purana Paltan<br>Lane, Dhaka.   | Mr. Abdul Momen<br>Senior Vice President            | 8321796<br>Fax: 8316354<br>Res: 9123054<br>0171-696338 |
|---|---|--|
| <ol> <li>Malibagh Branch         Manhatton Tower         83,Siddeshwari Circular Road,         Malibagh, Dhaka.     </li> </ol> | Mr. Md. Golam Faruque<br>Deputy Vice President      | 8311078<br>Res: 9870658<br>0171-566735<br>Fax: 8311078 |
| 13. Hatkhola Branch<br>Suvechchha Plaza, 32/1,<br>Shahid Nazrul Sarak,<br>Hatkhola,Dhaka.                                       | Mr. Taslim Bahar Chowdhury<br>Senior Vice President | 9559410<br>Fax: 9560214<br>Res: 7211803<br>0189-212318 |
| 14. Gulshan Branch House No-55, Road No- 17 Kamal Ataturk Avenue, Banani, Dhaka.  | Mr. Bahauddin Ahmed<br>Branch Incharge              | 9886151<br>0171-696341<br>Res: 7281321                 |
| <ol> <li>Tongi Branch         Jalil Market (2nd floor)         Tongi, Gazipur.     </li> </ol>                                  | Mr. Ekramul Hoque<br>Branch Incharge                | 9802786<br>011-838694                                  |
| <ol> <li>Faridpur Branch</li> <li>169, Mujib Sarak Faridpur.,</li> </ol>  | Mr. Khandoker Zakir Hossain<br>Branch Incharge      | 62691<br>Res: 62848<br>0176-061053                     |
| <ol> <li>Tangail Unit Office         Holding No- 212         Victoria Road, Tangail.     </li> </ol>                            | Mr. Md. Nazimul Islam<br>Unit Incharge              | 0172-094504  |
| 18. Mirpur Branch 231, Sen para Parbat, Rokeya Sarani Central Plaza (4th Floor) Mirpur-10,Dhaka-1216.                           | <b>Mr. Razzakul Haider</b><br>Branch Incharge       | 0175-013021  |
| <ol> <li>Savar Branch         Hasem Plaza, DEPZ (Gate),         Ganakbari, Savar.     </li> </ol>                               | Mr. Nurul Islam<br>Branch Incharge                  | 0175-013439  |
| <ol> <li>Mymensingh Branch</li> <li>10,Durgabari Road</li> <li>Mymensingh.</li> </ol>   | Mr. Kawsar Hossain<br>Branch Incharge               | 64062<br>0172-003899                                   |

# CHITTAGONG DIVISION

| 21. Khatunganj Branch<br>410-411, Khatungonj C/A,<br>Chittagong.   | Mr.Mohammed Ali Khan<br>Sr. Executive Vice President | 636121<br>Fax: 624316<br>Res: 653064<br>0171-721483 |
|--|--|---|
| 22. Agrabad Branch<br>75/A, Agrabad C/A,<br>Chittagong.  | Mr.M.A.Hasan<br>Senior Vice President                | 713228<br>Fax: 713227<br>Res: 611740<br>0171-749274 |
| <ol> <li>Jubilee Road Branch         Pedrollo Plaza (3rd Floor)</li> <li>Jubilee Road         Chittagong.</li> </ol>                         | Mr.Md.Nazrul Islam<br>Senior Vice President          | 616847<br>Fax: 617844<br>Res: 620662<br>0171-749273 |
| 24. Cox's Bazar Branch Ahamadia Mansion,Purba Bazarghata, Main Road, Cox's Bazar.  | Mr.Abdul Hannan Chowdhury<br>Branch Incharge         | 64101<br>Res: 63468                                 |
| 25. Feni Branch Sultan Mansion Road, Trunk Road, Feni.   | <b>Mr. Jafar Ullah Majumder</b><br>Branch Incharge   | 74313<br>0171-400323                                |
| <ol> <li>Comilla Branch         Comilla Co-operative super         Market, (2nd floor) Kandirpar         Main Road, Comilla.     </li> </ol> | Mr. M. Muzammel Hoque<br>Branch Incharge             | 76977<br>Res: 64645                                 |
| <ol> <li>Chandpur Branch</li> <li>136/2, Shahid Muktijudha</li> <li>Sarak, Chandpur.</li> </ol>  | Mr.Pradip Kumar Pal<br>Branch Incharge               | 63290<br>0171-018087                                |
| 28. Chowmuhani Branch Poura Super Market Chowmuhani Bazar, Chowmuhani.   | Mr.Md.Belayet Hossain<br>Branch Incharge             | 52030   |

## RAJSHAHI DIVISION

| 29. Rajshahi Branch      | Mr. Md. Abdur Razzaque Sarder | 775926 |
|--------------------------|-------------------------------|--------|
| Shaheb Bazar, Ghoramara, | Asstt. Vice President         |        |
| Rajshahi.                |                               |        |
|                          |                               |        |

30. Bogra Branch Mr. Nazrul Islam 66189 Thana Road, Bogra. Branch Incharge

| 31. Rangpur Branch Baitus Syed Super Market, Central Road, Rangpur                  | Mr. Habibur Rahman<br>Branch Incharge         | 62933   |
|---|---|---|
| 32. Pabna Branch<br>Aourangajeb Road, Pabna.  | Mr. A.H.M. Raihan<br>Branch Incharge          | 66541   |
| 33. Dinajpur Branch Northern Plaza Holding No.: 74/69 Dinajpur Town, Dinajpur       | Mr. Farid Hossain Sarker<br>Branch Incharge   | 64017<br>0172-138136                                |
| 34. Natore Unit Office<br>Kanai Khali, Dhaka Road,<br>Natore.                       | Mr. Taposh Kumar Talukder<br>Branch Incharge. | 0171-433972   |
| KHULNA DIVISION   |   |   |
| 35. Khulna Branch<br>25, Sir Iqbal Road, Khulna.                                    | Mr. S.M.Murshed<br>Senior Vice President      | 723724<br>Fax: 720056<br>Res: 760207<br>0171-321702 |
| 36. Jessore Branch<br>Jess Tower (2nd floor),<br>M.K.Road, Jessore.                 | Mr. G.M.Saidur Rahman<br>Branch Incharge      | 72396<br>Res: 72397                                 |
| <ol> <li>Kushtia Branch</li> <li>N.S. Road, Thanapara,<br/>Kushtia-7000.</li> </ol> | Mr. Md. Mahabubul Alam<br>Branch Incharge     | 62223   |
| BARISAL DIVISION  |   |   |
| <ol> <li>Barisal Branch</li> <li>Hemayet Uddin Road,</li> <li>Barisal.</li> </ol>   | Mr. Md. Musfiqur Rahman<br>Branch Incharge    | 63186   |
| SYLHET DIVISION   |   |   |
| 39. Sylhet Branch<br>Laldighirpar, Sylhet   | Mr. Ahmed Tazdiqul Mowla<br>Branch Incharge   | 715008<br>Res: 714009                               |

# PRAGATI INSURANCE LIMITED

**OFFERS** 

HOSPITALIZATION POLICY



- ☐ Treatment at Hospital / Clinic of your choice
- ☐ The policy is available for group of employees, members of the family and individuals
- ☐ Treatment in India & Bangkok on additional premium
- ☐ Premium very economical compared to premium elsewhere in the world

#### **BUSINESS ACTIVITIES**

We undertake following business:

- FIRE INSURANCE
  - 9
- MOTOR INSURANCE
- MARINE INSURANCE
- PROPERTY INSURANCE
- ◆ FLOOD INSURANCE
- **◆ EARTHQUAKE INSURANCE**
- HEALTH INSURANCE
- **◆ ENGINEERING INSURANCE**
- ♦ INDUSTRIAL ALL RISK INSURANCE
- ♦ HOUSEHOLD ALL RISK INSURANCE

# PRAGATI INSURANCE LIMITED

Head Office: Pragati - RPR Centre 20-21, Kawran Bazar (14th, 15th, 16th floor) Dhaka-1215 Phone: PABX 9133680 - 2, Fax: 880-2-8122980 E-mail: pilbima@bol-online.com, Web: www.pilbima.com

Post Box: 3721

# PRAGATI INSURANCE LIMITED

Pragati-RPR Centre, 20-21, Kawran Bazar, Dhaka-1215, Bangladesh

# PROXY FORM

| I/We  |   |
|---|---|
| Of  |   |
| Being Shareholder (s) of PRAGATI INSURANCE LIN  | MITED hereby appoint                                |
| Mr./Mrs./Ms   |   |
| Of  |   |
| as my/our proxy to attend and vote for me/us and on<br>ANNUAL MEETING of the Company to be held o<br>thereof. |   |
| As witness my/our hand thisday  | of 2004   |
| Signature of Proxy  | Signature of Shareholder                            |
| Register Folio No   | Register Folio No                                   |
| Note:   |   |
| A member entitled to attend and vote at the meeting m<br>and vote on his/her behalf.                          | ay appoint another member his/her proxy to attend   |
| Forms of proxy, duly stamped and signed must be depe  | osited at the Company's Registered Office not later |
| than 72 Hours before the time appointed for the Meetin<br>valid.  |   |
|   |   |

# PRAGATI INSURANCE LIMITED

Pragati-RPR Centre, 20-21, Kawran Bazar, Dhaka-1215, Bangladesh

## ATTENDANCE SLIP

| I hereby record my     | attendance at the  | 18TH ANNUAL         | GENERAL MEE        | TING of P  | ragati Insurance |
|------------------------|--------------------|---------------------|--------------------|------------|------------------|
| Limited on the 10th Ju | une 2004 at "Praga | ati-RPR Centre, 20- | -21, Kawran Bazar, | Dhaka-1215 | 5"               |

Name of Member/Proxy Register Folio No. .....

Signature of Shareholder/Proxy

Note: Please Complete this Attendance slip and hand it over at the entrance of the hall.